


***Syllabus - Specialty in Biological Engineering  
and Health systems  
(GBS)  
English version***



---

# Syllabus

## Specialty in Biological Engineering and Health systems



(GBS) 

### S5 (3<sup>rd</sup> year)

---

Version May 2020  
Responsible : Marie Bonnin

---

 GBS	<i>English</i>	
	3A / Semester 5	
	28h TD	General Skill

**Keywords:** Communication skills, Cross-cultural skills, Professional Environment

**Prerequisites:** Level B2 / CEFR

**Objectives:**

- Meeting the requirements of the CEFR (Common European Framework of Reference for Languages): oral and written comprehension, oral and written expression, interaction to achieve proficiency in everyday and professional situations.
- Cross-cultural skills: knowledge of international environment

Organization of Language proficiency levels groups based on TOEIC practice scores from the TOEIC. A base TOEIC score is required in the final year to graduate as an Engineer.

**Programme:**

Oral and written communication skills

Looking for a mandatory training experience abroad, writing a cover letter, a CV

Communication skills in companies (letters, memos, emails, phone conversations, interviews, etc.)



Current political, economic and social and professional issues

Speech and presentation techniques.

Regular pronunciation and accent work.

**Bibliography:**

Communicated by teachers

 <b>GBS</b>	<b><i>Foreign Languages: German or Spanish</i></b>	
	3A / Semester 5	
	12h TD	General Skill

**Keywords:** Communication skills, Cross-cultural skills, Professional Environment

**Prerequisites:** Basic oral and written communication skills

**Objectives:**

- Meeting the requirements of the CEFR (Common European Framework of Reference for Languages): oral and written comprehension, oral and written expression, interaction
- Cross-cultural skills: knowledge of international environment

Organization of Language proficiency levels whenever it is possible.

The target for the advanced group is CEFR B2 or C1; A2 or B1 for the intermediate group,

A certification in German/Spanish is recommended for advanced students in final year.

**Programme:**

Looking for a training experience abroad, writing a cover letter, a CV, an abstract

Oral and written communication skills

Communication skills in Companies

Political, economic and social news

**Learning outcomes:**

Intermediate groups



- The student can write a CV in German/Spanish
- The student can speak for a few minutes on a topical issue or a topic of personal interest.
- The student can take part in a conversation on simple topics that can be related to his/her personal interests.

Advanced groups

- The student can write a cover letter in German/Spanish
- The student can read an article or listen to a program in a standard language and comment on it

**Bibliography:**

Communicated by teachers

 GBS	<i>Company knowledge</i>	
	3A / Semester 5	
	16h TD	General Skill

**Keywords:** corporate functions, legal status, group, social economy, collaborative economy, CSR, business and corporate strategies

**Prerequisites:** None

**Objectives:**

Discover:



- the main functions in companies
- the diversity of companies
- business and corporate strategies
- corporate social responsibility

**Programme:**

- I. The main functions in companies
- II. All forms of companies: size, legal status, social economy, collaborative economy
- III. CSR
- IV. Business and corporate Strategies

**Bibliography:**

Communicated by teachers

 GBS	<i>Economics</i>	
	3A / Semester 5	
	12h TD	General Skill

**Keywords:** market, economic growth, political economics, sharing economy

**Prerequisites:** none, except interest and curiosity

**Objectives:**



- Understanding the issues of current economic debates
- Knowing about vocabulary and economic indicators
- Enrich general knowledge

**Programme:**

- Economics challenge (in teams)
- The basics of economy
- Economic news and analysis (students' work: report of an article in the economic press)
- New economic forms

**Bibliography:**

Communicated by teachers

 GBS	<i>Integration challenge</i>	
	3A / Semester 5	
	26h TD	General Skill

**Keywords:** Integration, school, collaboration

**Prerequisites:** None, except interest and curiosity

**Objectives:**

1-Sensitize the students to the missions of an engineer

- Engineering approach (problem, solution, context)
- Multi-skills techniques
- Project management (requirements, organization, teamwork ...)
- Creativity & information retrieval
- Highlighting the work done (report & defence)

2-Understanding ISTIA training in project mode

- Playful introduction to lessons in project mode
- Importance of the multidisciplinary of Polytech training

3-Integrate students and create a dynamic of work

- Teach students to know quickly
- Boost the beginning of the year with a unifying event



**Programme:**

The students are divided into groups of 5 (coming from all places and enrolled in all specialties: mixed teams). A specification is given to them on Monday morning: a project must be made and functional for Friday (challenge, competition on Friday). Other events come punctuate the week:

- Presentation of the team of their team
- Product promotion poster
- Cooking Tournament
- Integration quizzes

**Bibliography:**

Communicated by teachers

 GBS	<i>Sport or scholastic sponsorship</i>	
	3A / Semester 5	
	12h TD	General Skill

**Keywords:** Teamwork, self-confidence, stress management

**Prerequisites:** None

**Objectives:**

Physical and sports education courses help train future engineers, promote their physical and mental balance, facilitate their integration, strengthen the team spirit and the dynamics of the school. Being able to work as a team, communicate, build relationships of trust, be healthy and resist stress are qualities that are required of future engineers.

The proposed sports activities involve new motor acquisitions, individual and collective strategies, and an adaptation to the effort. These elements contribute to development and are additional assets for their training.

Our missions are to participate in the training of future engineers, to promote the physical and psychic balance of the students, to facilitate the integration of the students of the school, to strengthen the team spirit.

Instead of sport, students who wish to do so can invest in scientific mediation or digital creation programmes in partnership with other schools or universities.



**Programme:**

These objectives will be developed by practice of collective and individual sports

**Bibliography:**

Communicated by teachers



 GBS	<b>Quality approach</b>	
	3A / Semester 5	
	9h20 CM – 10h40 TD – 5h20 TP	Basic Engineer Training

**Keywords:** Quality, Standards, Research and document monitoring

**Prerequisites:** none

**Objectives:**

- ↪ To introduce the field of quality to the students, to lay the foundations of the understanding of the standards in the various possible fields of application, to transmit the basic methodologies
- ↪ To enable students to highlight the role of information in understanding external events and making decisions, to characterize information and to appreciate its quality, and to conduct effective and relevant documentary research

**Programme:**

- **Basics of quality**

- ✓ Evolution of quality: history and different approaches (quality control, quality assurance, total quality, etc.)
- ✓ Quality Spirit: principles, concepts and definitions, authors
- ✓ Continuous improvement of quality

- **Introduction to the main quality methodologies**

Learning of specific vocabulary

- **Introduction to the Process Approach**



Introduction to labels and product quality standards (NF, CE etc.) as well as the quality assurance approach (standards, standards and certification).

- **Research and document monitoring**

- ✓ Nature and type of searched information: identification of the need for information with the technical, financial and temporal objectives and constraints
- ✓ Characteristics of the sources of information and their access: documents and files internal to the organization, libraries, documentation centres, data banks, websites
- ✓ Criteria for selecting a document source: relevance, reliability, cost; delay in obtaining information
- ✓ Documentary search tools: indexing engines, thematic directories, meta-engines, logical expression, logical operators

**Bibliography:**

- DOUCET Christian *La qualité, que sais-je* n°2779, Collection que sais-je ?, PUF , 2013
- COESTIER Bénédicte, MARETTE Stephan, *Economie de la qualité*, Collection Repères, La Découverte, 2004
- LEVEQUE, L, *La gestion documentaire selon l'ISO 9001*, AFNOR, 1<sup>ère</sup> édition, 2003
- NAOUS Benoît, *Construire le système documentaire*, AFNOR, 1<sup>ère</sup> édition, 2004
- GILLET GOINARD Florence, SENO Bernard, *Réussir une démarche qualité*, Paris, Eyrolles, 2009
- JUSE, *Comment lancer les cercles de qualité*, AFNOR GESTION, 1<sup>ère</sup> édition, 1989
- VANDEVILLE Pierre, *Gestion et contrôle de la qualité*, AFNOR, 2009
- ALLAIS Marie-Charlotte, *La qualité dans l'entreprise*, collection Plein Pot FOUCHER

 GBS	<b>Quality methodology and tools – Part 1</b>	 <b>POLYTECH</b> ANGERS
	3A / Semester 5	
	13h20 CM – 14h40 TD – 5h20 TP	Basic Engineer Training

**Keywords:** Tools of the quality manager, performance checking, continuous improvement

**Prerequisites:** Quality approach

**Goals:**

- To know the fundamental tools regarding quality management
- To treat and master these tools

**Programme:**

**1) Basic tools of the quality management**

- Procedures, recordings, indicators, action plan
- PDCA, Problems solving

**2) Tools of piloting and animation of the quality**

- Identify and analyse situations (SORA, tree of causes 5M, 5P, brainstorming / creativity, QOOQCP, mind maps, functional analysis)
- Plan / pilot: action plan, 8D, PERT, flowchart, communication, visual management
- Decision-making support: PARETO, SWOT vote balanced, matrix of decision,
- Follow / pilot: maps of controls, visual management, action plan, GANT, TRS
- Warn / anticipate: HACCP, AMDEC (seen in the part 2 in the second half-year)
- Research for ideas and improvement: brainstorming, creativity, etc.

**3) Control of the quality - Quality control**

- Model of process (CROSBY), theory and applications
- Measure and steering tools: indicators (of results and process), followed by performance, evaluation, inspection, check, test, auto control ... (Objective 0 defect)
- Control of the skills: training, staking, authorization ...  
Piloting quality: action/reaction (finishing), communication quality (written, visual ...)

**4) Insurance of the quality**

- Notions of system of Quality assurance: defined systematic rules
- Documentary Management, reference documents (quality handbook, procedures, index, forms of instructions) and recordings (sheets of statements, reports)
- Plans quality, simulation quality and reliability,



**Bibliography:**

CHAUVEL A-M, *Méthodes et outils pour résoudre un problème, 30 outils pour améliorer la qualité dans votre organisation*, Dunod, Paris, 1996

GILLET GOINARD Florence, SENO Bernard, *La boîte à outils du responsable qualité*, Dunod, Paris, 2012

ISHIKAWA K, *La gestion de la qualité : outils et applications pratiques*, Dunod, Paris, 2007

CHAPEAUCOU Robert *Techniques d'amélioration continu en production*, Dunod Paris 2003

 GBS	<i>Computer tools</i>	
	3A / Semester 5	
	6h40 CM – 4h TD – 20h TP	Basic Engineer Training

**Keywords:** Office, telephony, oral, written and / or visual communication, expression and information, IT, Information System, MERISE, DBMS, ACCESS, entity association model, MCD, MLD, SAT

**Prerequisites:** The computer bases acquired during the preparatory cycle

**Objectives:**

- A presentation of the various communication tools, articulated around the advantages, disadvantages and context of use for each of the tools presented, should enable each student to:
  - o Know how to use the main means of communication
  - o Know how to manage the relationship with the different parties, depending on the type of medium and the level of information to be transmitted.
  - o Know how to structure your message in conditions
  - o Know how to design & implement an Access Information System using the MERISE method on a concrete example

**Programme:**

- Word in situation (mail, CV, cover letter, reports, ...)
  - Basic functions of the word processing software
  - Formatting of texts and editorial and layout techniques
- Excel (Spreadsheets, databases, ...)
  - Getting Familiar with Excel - Basic Features - Using macros (initiation) - Sheet protection - Using PivotTables - etc.
- Power point
  - Basic features and design rules for a slideshow - Formatting and animations
- Access
  - Familiarization with a Relational Database Management System under a Windows environment (ACCESS) by applying the MERISE method (MCD, MCT, MOT, MOD, MLD, MLT, MPD, MPT) - Requests, forms

**Bibliography:**



Le guide de l'influence. Communication, Média, Internet, Opinion, par V. DUCREY, Ed Eyrolles, 2010

Introduction à Perl : Schwartz R., Phoenix T. et Foy B., Ed O'Reilly, 4<sup>ème</sup> édition, mars 2006

Introduction pratique aux bases de données relationnelles : A. Meier, 2006, Springer 2<sup>ème</sup> édition

Comprendre Merise : Outils conceptuels et organisationnels de Jean-Patrick Matheron

Exercices et cas pour comprendre MERISE de Jean-Patrick Matheron

 GBS	<i>Control</i>	
	3A / Semester 5	
	12h CM – 1h20 TD – 9h20 TP	Hygiene and biological risks

**Keywords:** Control of health products, rheology, mass spectrometry.

**Prerequisites:** Chemical engineering, mechanics.

**Objectives:** This training should allow the acquisition of basic knowledge in the field of rheological controls as well as providing an indispensable complement in the field of mass spectrometry. Its objective is to train future managers in the control of health, food and cosmetic products.

**Programme:**

Mass spectrometry:



- ionization methods,
- ion separation methods,
- detection methods,
- determination of raw formulas,
- coupled techniques.

Rheology:

- generalities on the basics of rheology (laminar shear motion, shear stress, strain and shear rate, equation of state and rheograms, viscosities, laminar regime limit and Reynolds number);
- introduction to linear viscoelasticity (elementary models);
- flow behaviour (Newtonian and non-Newtonian liquids, permanent flow deformations in solids, influence of time);
- description of the main rheometers (steady state and transient).

**Bibliography:**

Initiation à la rhéologie : Bases théoriques et applications expérimentales. G. COUARRAZE, J.L. GROSSIORD, N. HUANG, Edition Lavoisier, 2

 GBS	<i>Immunological detection</i>	
	3A / Semester 5	
	12h CM – 2h40 TD – 2h40 TP	Hygiene and biological risks

**Keywords:** Antigens, Epitopes, Immunoglobulines, Antibody, Paratopes, cross reactivity, immunoassay.

**Prerequisites:** Knowledge about immune response (primary and secondary) and Immunoglobulins structure.

**Objectives:** know the main immunological techniques for the detection of antigens and micro-organisms, and for the antibody detection particularly in the context of infectious diseases. At the end of the course, student must be able to validate and analyze results from immunological test, taking into account physical-chemistry parameters concerning antigen-antibody interaction.

**Programme:**

- **Course and exercise course**

Antigen-antibody reaction

Force, affinity-avidity, immunogenicity-antigenicity, valence, linear and conformational antigens.

Monoclonal and polyclonal antibodies.

Obtention, clonality, specificity and purity (immune sera, immunoglobulin fraction, antibody fraction), cross reaction and antigenic community, specificity et selectivity.

Main immunological techniques for the detection and quantification of antigens and antibodies: techniques, use and limitation.

Gel immunodiffusion, agglutination, lateral flow cell, Immunofluorescence, Enzyme-Linked Immunosorbent-Assay (ELISA), Immunoblot, counterimmunoelectrophoresis. Direct and indirect techniques (signal amplification), sandwich, competition or inhibition. Metabolite antigens, somatic antigens, particular antigens, repetitive or non-repetitive antigen, matrix and artefacts. Natural antibodies, recent and longtime immunity, passive immunity.

False positive, false negative (masking, steric effect, zone effect, competition, non-specific interaction), sensitivity, cut-off.

- **Practical course**

Do and analyse lateral flow cell, agglutination test and ELISA.

**Bibliography:**



Hématologie et Immunologie, Afonso A, Crdp d'Aquitaine, 2006

Principes des méthodes d'analyse biochimique, Audigie C, Dupont G and Zonszain F, Doin, 1992

Immunologie, Kindt TJ, Goldsby R et Osborne B, Sciences sup, Dunod, 2008

CEZARD D, Biotechnologies, Dosages immunologiques: modélisation et interference statistique, Huet S, Ed Immunologie : aide-mémoire illustré, Male D, DE Boeck supérieur, 2005

Immunologie, Male D, Roitt Y, Brostoff J and Roth DB, (7ème edition), Elsevier, 2007

 GBS	<i>Cleaning and disinfection</i>	
	3A / Semester 5	
	5h20 CM – 5h20 TD – 9h20 TP	Hygiene and biological risks

**Keywords:** cleaning, disinfection, surface active agents, detergents, antiseptics and disinfectants

**Prerequisites:** Organic chemistry, fat biochemistry

**Objectives:** Cleaning aims to eliminate macroscopic or microscopic soils from a surface. This is done by using adequate detergents chosen in function of the soil and substrate. It must help the general hygiene of a sanitary establishment, to control the level of microbiological contamination of the environment, materials in a sustainable way.

**Programme:**

Cleaning and disinfection plan: surfactants, soaps, and detergents

Solubilisation, hydrophilic, lipophilic, amphiphilic

Cleaning solvents

Principle of detergent activity

Evidence of superficial tension and the effect of detergents on this physical parameter

Notion of tensioactivity

Application of surface active agents

Evidence of emulsifying and wetting effects

Water hardness and its influence on surface active agent effects

pH and salinity effects on surface active agent effects

Antiseptics, disinfectants

Action mode

Bacteria and resistance



Choices for efficient disinfectants

Main classes of disinfectants and their applications

**Bibliography:**

Les antiseptiques et les désinfectants : A.Dauphin, C.H Mazin, Edition Arnette, Paris, 1994

Antisepsie et désinfection : J.Fleurette, J.Freney, M.E Reverdy Editions ESKA 1995

 GBS	<i>Applied Microbiology</i>	
	3A / Semester 5	
	13h20 CM – 9h20 TP	Hygiene and biological risks

**Keywords:** food microbiology, hospital hygiene, Microbiology of cosmetics and pharmaceutical products

**Prerequisites:** General Microbiology, systematic microbiology

**Objectives:**

This program is based on three main items. The first one concerns food microbiology, microbial contamination of foods, food poisoning and laboratory tests used in food microbiology. The second part of the program is linked to hospital infections and methods used to prevent transmission in healthcare centres.

The contamination of cosmetics or pharmaceutical products and techniques used in routine to guarantee their safety are the third target of the program.

**Programme:**



- Food microbiology, food poisoning, Microbiological analysis of foods.
- Hospital infections: infections linked to healthcare activities and their prevention.
- Microbiology of cosmetics and pharmaceutical products: challenge test; detection of endotoxins,...

**Bibliography:**

Microbiologie alimentaire par C.M. Bourgeois et coll. Ed Lavoisier/ Tec et DOC 1996

Microbiologie alimentaire par Joseph Pierre Guiraud – Ed DUNOD 2012

Hygiène hospitalière : Nicole Maty et coll. 2010

 GBS	<i>Risks and infectious agents</i>	
	3A / Semester 5	
	9h20 CM – 9h20 TP	Hygiene and biological risks

**Keywords:** systematic bacteriology, Gram positive and negative cocci, Enterobacteriaceae, Campylobacter, Pseudomonas, Listeria, Spore forming gram positive bacilli

**Prerequisites:** knowledges in General Microbiology

**Objectives:** This teaching is focused on the study of bacteriological properties and the physiopathology of some microorganisms found in healthcare centres, in agri-food, cosmetic or in pharmaceuticals industries.

Practical laboratory techniques will complete the program by training the students on how to take samples, choose the best analytic methods for the identification of bacteria

**Programme:**

Systematic bacteriology

Identification of bacteria



Methods in microbiological analysis: from sampling to identification

**Bibliography:**

Microbiologie générale et appliquée par jean FIGARELLA et coll. Edition LT Jacques Lanore  
 Bactériologie médicale : Techniques usuelles par François Denis, Ed : ELSEVIER/Masson  
 2016

Microbiologie Luciano Paolozzi et coll. Ed DUNOD 2015



 GBS	<b><i>DNA Technology</i></b>	
	3A / Semester 5	
	12h CM – 10h40 TD – 12h TP	Hygiene and biological risks

**Keywords:** DNA, cloning, Restriction enzymes, hybridization

**Prerequisites:** Knowledge of the structure and function of the nucleic acids

**Objectives:** To acquire a theoretical knowledge and practical basic tools allowing to manipulate and to analyse nucleic acids

**Programme:**

- **Lectures:**

Restriction enzymes

Modification enzymes

Cloning vectors and molecular cloning methods

cDNA and genomic libraries

Hybridization technologies (Southern blot, northern blot)



- **Practical:**

Cloning of a DNA fragment, analysis of recombinant plasmids by restriction and/or PCR

**Bibliography:**

Molecular Biology of the Cell (4th edition) de B. Alberts, A. Johnson, J. Lewis, M. Raff, K. Roberts et P. Walter. Garland Science, 2002

Molecular Cell Biology (4th edition) de H. Lodish, A. Berk, S L. Zipursky, P. Matsudaira, D. Baltimore, and J. Darnell. Editons W. H. Freeman, 2000

 GBS	<i>Applied studies</i>	
	3A / Semester 5	
	32 h TD	Project

**Keywords:** Quality management, project management, teamwork

**Prerequisites:** Project management methodology, quality approach and quality tools

**Objectives:**

Have students work in small groups (3-5 people) on case studies with a practical, mostly professional, scope.

Implement a quality approach

Using project management tools

This project allows the student, over a period of several months:

- To get involved in group work
- To discover the world of the company (contact, visit of companies, etc.)
- To use his knowledge and skills in a transversal way
- To implement methodologies adapted to the problem of the project
- To use his analytical and synthesis capacities, in particular in the writing of the report and during oral defence
- To deepen a topic or better know a sector of activity
- To meet specific objectives to each year during the curriculum

Each specific objective is in addition to the objectives of previous years.

**Programme:**

The project runs throughout the year (S5 and S6)

In the first year of the engineering cycle, the applied study project deals specifically with an issue related to quality, hygiene, safety or the environment.

During this project, the group should use the tools of quality management and project management in order to carry out its study. It is invited to implement a quality approach.

These projects lead students to propose ways of improvement, most of them organizational, in order to optimize the functioning of a service or the effectiveness of an action in one of the aforementioned fields.



Each group is accompanied by a university tutor and possibly by a professional tutor.

Topics are given by teachers.

The project leads to the writing of a report as well as an oral defence

**Bibliography:**

Specific to each topic

 <b>GBS</b>	<b><i>Project knowledge and management</i></b>		
	3A / Semester 5		UE 5-4
	10h40 CM – 21h20 TP		Project

**Keywords:** Project management, team management, expense plan, deadlines, needs expression, survey, sampling, counting

**Prerequisites:** Methods of documentary research

**Objectives:**

Accompany students to carry out their applied study project.

To present the means of acquisition of the primary information taking into account the nature of the sought information and the context in which the information is search.

At the end of the training, the student must be able to:

- ✓ master the methods and tools of project management
- ✓ take into account the organizational and human aspects of the project/production or project/company relationship
- ✓ recognize the different techniques of data collection and know how to use them wisely
- ✓ carry out a questionnaire survey: he must know the different forms of interviews and their rules of implementation

**Programme:**

- Organization and representation of a project: method of Work Breakdown Structure
- Processing and scheduling of a project: PERT method; Planning and management of time and delays: GANTT chart; Planning and Resource Management
- Managing the Resource / Delay Relationship
- Project / business relationship
- Computer tools associated with previous methods: project management software
- Management of budgets associated with projects
- Team management - group dynamics
- Typology of surveys and techniques for collecting primary data (questionnaire, interviews)
- Sampling methods
- Development and administration of a questionnaire or interview guide
- Use of data collected during the survey (Counting - using a survey analysis software (SPHINX) Analysis - Reporting)
- Use of survey processing software (SPHINX)

**Bibliography:**


GIARD Vincent *Gestion de projet*, Economica, 2004

MOINE Jean-Yves, *Manuel de gestion de projet*, AFNOR, 2008

---

# Syllabus

## Specialty in Biological Engineering and Health systems



(GBS) 

### S6 (3<sup>rd</sup> year)

---

Version May 2020  
Responsible : Marie Bonnin

---

 GBS	<i>English</i>	
	3A / Semester 6	
	20h TD	General Skill

**Keywords:** Communication skills, Cross-cultural skills, Professional Environment

**Prerequisites:** Level B2 / CEFR

**Objectives:**

- Meeting the requirements of the CEFR (Common European Framework of Reference for Languages): oral and written comprehension, oral and written expression, interaction to achieve proficiency in everyday and professional situations.
- Cross-cultural skills: knowledge of international environment

Organization of Language proficiency levels groups based on ToEIC practice scores from the TOEIC. A base TOEIC score is required in the final year to graduate as an Engineer.

**Programme:**

Oral and written communication skills

Looking for a mandatory training experience abroad, writing a cover letter, a CV

Communication skills in companies (letters, memos, emails, phone conversations, interviews, etc.)



Current political, economic and social and professional issues

Speech and technical presentation.

Regular pronunciation and accent work.

**Bibliography:**

Communicated by teachers

 GBS	<i>Foreign Languages: German or Spanish</i>	
	3A / Semester 6	
	16h TD	General Skill

**Keywords:** Communication skills, Cross-cultural skills, Professional Environment

**Prerequisites:** Basic oral and written communication skills

**Objectives:**

- Meeting the requirements of the CEFR (Common European Framework of Reference for Languages): oral and written comprehension, oral and written expression, interaction
- Cross-cultural skills: knowledge of international environment

Organization of Language proficiency levels whenever it is possible.

The target for the advanced group is CEFR B2 or C1; A2 or B1 for the intermediate group, A certification in German/Spanish is recommended for advanced students in final year.

**Programme:**

Looking for a training experience abroad, writing a cover letter, a CV, an abstract

Oral and written communication skills

Communication skills in Companies

Political, economic and social news

**Learning outcomes:**

Intermediate groups



- The student can write a CV in German/Spanish
- The student can speak for a few minutes on a topical issue or a topic of personal interest.
- The student can take part in a conversation on simple topics that can be related to his/her personal interests.

Advanced groups

- The student can write a cover letter in German/Spanish
- The student can read an article or listen to a program in a standard language and comment on it.

**Bibliography:**

Communicated by teachers

 <b>GBS</b>	<b>Communication</b>	 <b>POLYTECH</b> ANGERS
	3A / Semester 6	
	5h20 CM – 17h20 TD – 1h20 TP	General Skill

**Keywords:** Presentation, internship report, poster, intercultural, Professional Student Project

**Prerequisites:** Note

**Objectives:**

- Present a synthetic work experience
- Write an internship report
- Create a poster
- Stakes of the intercultural
- Adapt to the communication profile of the contact person
- Engage in an active approach of choice of orientation
- Discover the sectors of activity and socio-economic realities
- Develop a critical attitude towards the information gathered

**Programme:**

**Professional Student Project**

Discovery of the sectors of activity and functions concerned



- Conducting business documentary research
- Learn to contact professionals
- Meet with professionals
- Analysing collected information
- Evolving career choices

**Communication strategy**

- 1 / Definition of communication objectives
- 2 / Identify targets
- 3 / Position yourself in your environment
- 4 / Formulating the message
- 5 / Analyse the human and financial resources of your company
- 6 / Define appropriate means of communication.
- 7 / Establish communication plan

**Bibliography:**

- L. Bellenger, *Etre constructif dans les négociations et les discussions*, Entreprise Moderne d'Édition, 1984.
- A. Da-Silva, *Savoir se présenter efficacement*, Kindle, 2012.
- M.I. Laborde, *Ecrire un rapport de stage*, Mémo 122, Seuil, 2012.
- B. Lebel, *L'art des présentations power point*, Broché, 2012.
- P. Morin, *Organisation et motivations*, les éditions d'organisation, 1989.
- P. Oléron, *L'argumentation*, Presses universitaires de France, 1987.
- W. Ury, *Négocier avec des gens difficiles*, Paris, Le Seuil, 1990.
- BRESSY Gilles, KONKUYT Christian, *Management et Economie des entreprises*, 10ème édition, Collection Aide Mémoire, SIREY, 2011

 <b>GBS</b>	<b><i>Entrepreneurship</i></b>	
	3A / Semester 6	
	12h TD	General Skill

**Keywords:** Entrepreneurship, intellectual property, intrapreneurship.

**Prerequisites:** None

**Objectives:**

- ✓ Discern the entrepreneurial spirit, the passion of entrepreneurs, their need to create and innovate and their orientation towards action
- ✓ Propose entrepreneurial projects
- ✓ Implementing creativity and monitoring methods
- ✓ Building a CANVAS business model

**Programme:**

This introductory entrepreneurship course aims to develop the student's sense of initiative and entrepreneurial spirit, so that he or she can discover and exploit his or her full entrepreneurial potential.

The program takes the student through the entrepreneurial process. Students are led to discover the process of creating a business: from the creation of the idea to commercialization. This course integrates the concepts of industrial property: trademarks, designs and patents.

The notions are approached through the construction of a virtual company that the students will build based on the methods of creativity, the construction of a CANVAS business model and the creation of the identity and values of the company to be built.

**Learning outcomes:**

The student is expected to identify the stages of an activity creation and to be able to organize a process from the idea to the realization of his entrepreneurial project.

The student must understand the issues involved in intellectual protection and know the broad outlines of the rules of law that govern any activity in society.

**Bibliography:**

BODELL, Richard W., Garry RABBIOR et Larry W. SMITH, *Entrepreneuriat - L'esprit d'aventure*, Montréal, Les Éditions de la Chenelière, 1994, 35 p. \*



BODELL, Richard W., Garry GASSE, Yvon, et al., *PME - Posséder mon entreprise*, Vanier, Centre franco-ontarien de ressources pédagogiques, 1998, 281 p.\* GASSE, Yvon, et al., *PME - Posséder mon entreprise*, (Guide de l'étudiant et guide pour réaliser le plan d'affaires),

JOHNSON, M. W. CHRISTENSEN C.M., KAGERMANN H. *Reinventing Your Business Model*. Harvard Business Review, Dec 2008

LE LOARNE, S. BLANCO, S. et al., *Management de l'Innovation*, Ed. Pearson, 2e édition, 2012

RIES E., *Lean startup*, ed Pearson, 2015, 319p.



 <b>GBS</b>	<b><i>Management and Accounting</i></b>	
	3A / Semester 6	
	24h TD	General Skill

**Keywords:** Balance sheet, assets, liabilities, income statement, expenses, incomes, organizational behaviour, social influence, corporate structures, corporate culture

**Prerequisites:** None

**Objectives:** To be able to understand the financial information of a business, to understand the human behaviour in the organizations and to meet the requirements to act more effectively in a professional situation

**Programme:**

Introduction to Organizational Behaviour



- I. Individual characteristics and behaviour
  - a. The diversity of individuals in organizations
  - b. Individual determinants of organizational behaviour
- II. Groups
  - a. Group pressure or conformism
  - b. Standards in a group
  - c. Group decision-making
- III. The impact of the organizational context on behaviour
  - a. Corporate structure and behaviours
  - b. Corporate culture

Accounting

- I. Objectives and means of accounting
  - a. The aims of accounting
  - b. Means of general accounting
- II. The balance sheet and the impact of management options
  - a. Liabilities items
  - b. Assets items
  - c. Major financial balances
- III. The income statement and interim management sales
  - a. Incomes analysis and expenses

**Bibliography:**

Alexandre-Bailly F. (coll.) : « Comportements humains et management » Ed. Pearson Education, 2006  
 Crozier M. et Friedberg E : « L'acteur et le système » Ed. Seuil, 1977  
 Doise W., Deschamps J-C., Mugny G. : « Psychologie sociale expérimentale » Ed. Colin, 1991  
 Robbins S. et Judge T. : « Comportements organisationnels. »: Ed Pearson, 2011  
 Schermerhorn JR. Et al. (collectif) : « Comportements humains et organisation » Ed ERPI, 2010  
 Colasse B., Comptabilité générale, Economica, 2000

 GBS	<i>Theatre or scholastic sponsorship</i>		
	3A / Semester 6		UE 6-1
	1h20 CM – 10h40 TP		General Skill

**Keywords:** Visual and oral communication, expression and behaviour

**Prerequisites:** None

**Objectives:**

Manage the relationship to space, to the other, to the body, to speaking and to listening.

Understanding the basics and issues of effective communication

Take a step back from your personal attitude

Adapt to the communication profile of his interlocutor

**Programme:**

- ✓ Self-confidence, feeling comfortable in oral exercises, mastery of theatrical practices
- ✓ Know how to improvise, react to various situations
- ✓ Be able to master his speech (breathing, articulation, flow, strength of the voice, etc.) and his gesture (holding the body, look, etc.)
- ✓ Know how to communicate, convince and persuade the audience
- ✓ Affirm his personality while knowing how to create in group



*Means:*

- progressive exercises (individual or collective)
- improvisations
- restitution / show in front of the group

Instead of sport, students who wish to do so can invest in scientific mediation or digital creation programmes in partnership with other schools or universities.

**Bibliography:**

Communicated by teachers

 <b>GBS</b>	<b><i>Evolution of health system and socio-medical cares</i></b>	 <b>UE 6-2</b> <b>Engineer Training</b>
	3A / Semester 6	
	16h CM – 4h TD	

**Keywords:** Social security system, Health economics, Functioning of Health system

**Prerequisites:** none

**Objectives:**

Give general marks to students concerning Health system in France.

Give general marks to students concerning Europeans Health system.

Understand the management of Health establishments

Allow and optimized participation during internships and taking office in health institutions

**Programme:**

Introduction of the notion of social security and health system

Knowledge of the social security:

- History and evolution
- Finances and reforms of the Social Security

Introduction to the economy of the health

- Economic Specificities of the sanitary domain
- Growth and regulation of healthcare costs
- Needs for cares and consumption of medical cares
- Public Production of cares: economic representation of the hospital sector

Evolution and history of the hospitable system

- The legal and statutory framework
- The national strategy of health
- Administrative and financial functioning of hospitals

**Bibliography:**

BARBIER J.C., *Le nouveau système français de protection sociale*, La Découverte, Paris. 2006

FARGEON V., *Introduction à l'économie de la santé*, Presses Universitaires de Grenoble, 2009

MAJNONI d'INTIGNANO B., *Santé et Économie en Europe*, Que sais-je ? n°3620, 5<sup>ème</sup> édition, Collection Que sais-je ? PUF, 2009



PALIER B., *Gouverner la sécurité sociale*, Collection Quadrige, PUF 2005

PALIER B., *La réforme des systèmes de santé*, Que sais-je ? n°3710, 5<sup>ème</sup> édition, Collection Que sais-je ?, PUF, 2010

PALIER B., *La réforme des retraites*, Que sais-je ? n°3667, 4<sup>ème</sup> édition, Collection Que sais-je ?, PUF, 2012

POURCEL P., *la Protection sociale*, Bréal, Paris, 2006

ROCHAIX L, LE PEN C, GRIGNON M, OR Z, PERRONNIN M, PARIS V, LANCRY P-J et al. *Traité d'économie et de gestion de la santé*. Éditions de Santé ; Sciences Po Les Presses, Paris, 2009

 GBS	<b>Quality methodology and tools – Part 2</b>	
	3A / Semester 6	
	5h20 CM – 5h20 TD – 12h TP	Engineer Training

**Keywords:** Tools of the quality manager, performance checking, continuous improvement, HACCP, DMAIC

**Prerequisites:** Quality approach, Quality methodology and tools – Part 1

**Objectives:**

- To know the fundamental tools regarding quality management
- To treat and master these tools
- Be able to choose the best quality tools in different contexts

**Programme:**

Discovery and implementation of new tools: HACCP, DMAIC.

Using Excel as part of Quality: Pivot Tables



**Bibliography:**

CHAUVEL A-M, *Méthodes et outils pour résoudre un problème, 30 outils pour améliorer la qualité dans votre organisation*, Dunod, Paris, 1996

GILLET GOINARD Florence, SENO Bernard, *La boîte à outils du responsable qualité*, Dunod, Paris, 2012

ISHIKAWA K, *La gestion de la qualité : outils et applications pratiques*, Dunod, Paris, 2007

CHAPEAUCOU Robert *Techniques d'amélioration continu en production*, Dunod Parisi 2003

 GBS	<i>Experimental design</i>	 POLYTECH ANGERS
	3A / Semester 6	
	13h20 CM – 13h20 TD – 4h TP	Engineer Training

**Keywords:** optimisation, industrial studies, research-development, manufacturing process, quality implementation

**Prerequisites:** statistical knowledge, statistical process control, quality courses, process approach

**Objectives:**

- To solve problems of process improvement using experimental and Taguchi design
- To choose an experimental design adapted to a problem

**Programme:**

Introduction to process improvement

Completely randomized design

Taguchi design



**Bibliography:**

GOUPY Jacques, *Plans d'expériences*, Techniques de l'ingénieur Traité. Analyse et Caractérisation, 1997

GOUPY Jacques, CREIGHTON Lee, *Introduction aux plans d'expériences*, Dunod, 2006

SADO Gilles, SADO Marie-Christine *Les plans d'expériences : de l'expérimentation à l'assurance qualité*, AFNOR 1991

PILLET Maurice *Les plans d'expérience par la méthode Taguchi*, Les Editions d'Organisation, 2001

 GBS	<i>Health and environment</i>		
	3A / Semester 6		UE 6-2
	14h40 CM – 6h40 TD – 5h20 TP		Engineer Training

**Keywords:** Hazard/risk, waste, pollution/pollutants, discharges, toxicology/toxicity

**Prerequisites:** basics in physic, chemical, biology



**Objectives:** Analyse, understand and provide solutions to the impact of a company's business on the environment.

**Programme:**

- ✓ Basics of toxicology, assessment of toxicity
- ✓ Hazards and Risk
- ✓ Environment/Health Links
- ✓ Main indoor air pollutants
- ✓ Atmospheric Pollution
- ✓ Risk assessment and rehabilitation of polluted sites
- ✓ Wastes
- ✓ Environmental diagnosis
- ✓ ISO 14001 and OHSAS 18001 certifications
- ✓ ICPE Regulations

**Bibliography:**

Communicated by each teacher

 GBS	<b><i>Bioinformatics</i></b>	
	3A / Semester 6	
	8h CM – 9h20 TP	Bio-product technologies

**Keywords:** Molecular biology, computer tools

**Prerequisites:** Knowledge of tools used in molecular biology (DNA technology module)

**Objectives:** This training is intended to give a concrete overview of the computer tool in the field of biology.

- Manage the most used software in bioinformatics
- Compare sequences
- Understand phylogenetic analyses

**Programme:**

Lectures:



- Presentation of sequences analysis tools
- Presentation of the main sequence comparison and molecular phylogeny programs
- The process of recording a sequence on a database

Practical:

- Manipulations of simple programs (restriction maps, pattern search, etc.)
- Comparison between two sequences, between a sequence and a database
- Manipulation of alignment programs (global or local), and multi-alignment
- Manipulation of phylogeny software.

**Bibliography:**

Communicated by teachers

 GBS	<b><i>Biomarkers</i></b>	
	3A / Semester 6	
	12h CM – 4h TD	Bio-product technologies

**Keywords:** cell signalling, oncogene, tumour suppressor genes, biomarkers.

**Prerequisites:** cell structure, cell organization and gene expression mechanisms must be known prior to enrolment in the subsequent course to ensure adequate preparation.

**Objectives:** Analyse and understand the scientific process. Understand the molecular and physiological mechanisms of the cell in pathological context. Analyse scientific and clinical studies to understand the new concepts of the modern biology.

**Programme:**

There are different kinds of measurable biological characteristics, such as genetic, proteomic, metabolomic, physiologic, in blood or in biopsies. All of them can play a role of indicator of the current statute during biological processes (normal, pathogenic or in response to therapeutic treatment). Since a quarter of century, the progresses in molecular biology encourage scientists to dissect mechanisms initiating disease development. This work allows identifying the emerging of new biomarkers of diagnosis, of toxicity, of monitoring and of anti-cancer treatment efficiency. Therefore, the combination of these markets may determine a target population which responses to a specific therapy and may optimize the treatment evolution until the personal cancer therapy.



The course provides a broad overview of:

- What is the cancer?
- The different mechanisms of carcinogenesis
- What are the conventional treatments against cancer?
- The development of new therapies/biomarkers
- Personal cancer treatments

**Bibliography:**

Communicated by teachers



 GBS	<b>Conservation</b>	
	3A / Semester 6	
	17h20 CM – 9h20 TD	Bio-product technologies

**Keywords:** Conservation, Stabilization, Degradation, Hygiene, Alimentary security

**Prerequisites:** Conservation part I; Food engineering; Hygiene and microbiological risks, Chemical engineering

**Objectives:**

- ✓ To comprehend the thermal treatment processes for conservation and stabilization of bioproducts
- ✓ To apply the chemical and food engineering knowledge
- ✓ To master techniques allowing to evaluate the antioxidative properties
- ✓ To comprehend the quantification techniques of preservatives in a bioproduct



**Programme:**

Strategies and techniques of conservation of bioproducts:

- Reduction of water availability
- Heat exchanger technologies: theoretical and technological approaches
- Heat treatment
- Cold treatment
- Effect of cold treatment on the conservation of bioproduct

**Bibliography:**

Communicated by teachers

 GBS	<b>Molecular detection</b>	
	3A / Semester 6	
	10h40 CM – 10h40 TD – 9h20 TP	Bio-product technologies

**Keywords:** PCR, qPCR, sequencing, pyrosequencing

**Prerequisites:** Knowledge of transcription, genome structure, micro-organisms, DNA technology (UE5.3)

**Objectives:** At the end of the training, the student should have a perfect knowledge of the various techniques of molecular identification of microorganisms and to be able to set a PCR experiment by himself.

**Programme:**

- **Lectures:**

PCR: history et principe

Classical PCR and Real-Time Quantitative PCR

Various sequencing methods (Sanger, Edman) and their applications

DNA fingerprinting



- **Practical:**

PCR detection of food contamination, frauds, human DNA fingerprinting

**Bibliography:**

Molecular Cell Biology (4th edition) de H. Lodish, A. Berk, S L. Zipursky, P. Matsudaira, D. Baltimore, and J. Darnell. Editions W. H. Freeman, 2000.

An Introduction to Genetic Analysis (7th edition) de A. JF Griffiths, J. H Miller, D.T Suzuki, R. C Lewontin, and W. M Gelbart. Editions W. H. Freeman, 2000. <http://pedagogie.ac-aix-marseille.fr/geniebio/biomol/docs/pcr.html> <http://frodo.wi.mit.edu/>

 GBS	<i>Extraction and purification</i>	 UE 6-3 Bio-product technologies
	3A / Semester 6	
	18h40 CM – 4h TD – 10h40 TP	

**Keywords:** Frontal filtration, Tangential filtration, Distillation

**Prerequisites:** Process engineering, Chemical engineering

**Objectives:**

- Acquire the fundamental and practical basics on separation techniques by filtration and change of state,
- Acquire the practical basics of extraction and dosage of biomolecules by chromatography.

**Programme:**

Separation techniques:

- by change of state: Distillation, Steam drive
- by filtration: frontal and tangential
- Chromatographic methods for the determination of biomolecules

Applications, presentation of dies:

- The aromatic and medicinal plant sector

Extraction Technologies:



- pressure extraction
- solvent-based extraction

Practical work:

Obtaining different extracts and assaying biomolecules of interest from a complex matrix.

**Bibliography:**

Communicated by teachers

 GBS	<i>Immunotechnologies</i>	
	3A / Semester 6	
	16h CM – 10h40 TD	Bio-product technologies

**Keywords:** Monoclonal antibodies, polyclonal antibodies, coupling/labelling, immunoassay conception

**Prerequisites:** antigen-antibody interactions, immunoassay tests.

**Objectives:** Know monoclonal and polyclonal antibodies production methods, (glyco)protein coupling/labelling and particle coupling/labelling.

Expanding Knowledge from UE5.3 concerning immunoassay and complementary techniques. At the end of the course, student must be able to design immunoassay to detect antigen or antibody, taking into account each model specificity.

**Programme:**

Animal experimentation/testing

Immunisation (T dependent and T-independent, hapten and carrier, synthetic peptid, adjuvants, immunization control)

Monoclonal and polyclonal antibodies (production, screening, amplification, purification, preservation)

Coupling/labelling antigens and antibodies (radioisotopes, biotine, enzymes and fluorochromes, particle/gold/latex/red blood cells-coupling/labelling)

Proteins analysis (electrophoresis), blotting (Western, dot, slot) counterimmuno-electrophoresis, immunoprecipitation

Enzyme Linked Immunosorbent Assay (competitive and non-competitive, homogeneous and heterogeneous phases)

Agglutination active, passive, indirect

Epitope mapping

Immunoassay design: ELISA, agglutination, lateral flow cell

**Bibliography:**

Making and Using Antibodies: A Practical Handbook. Howard Matthews GC, Kaser R. CRC Press, 2007

The protein protocols handbook, 2<sup>nd</sup> edition, Walker JM., Humana Press, 2002



The immunoassay handbook, 3rd edition, Wild D., Elsevier 2005.

Monoclonal Antibody Production. National Research Council (US) Committee on Methods of Producing Monoclonal Antibodies. Washington (DC): National Academies Press (US); 1999.

Antibodies, a laboratory manual, Barlow Ed and Lane D (ed), Cold Spring Harbor Laboratory Press, NY, 1988

Guide for the Care and Use of Laboratory Animals. 8th edition. National Research Council (US) Committee for the Update of the Guide for the Care and Use of Laboratory Animals. Washington (DC): National Academies Press (US); 2011.

Immunological techniques made easy, Cochet O, Teillaud JL, Sautès C (Eds), Johna Wiley and Sons Ltd, 1998, Chichester, England

 GBS	<i>Applied studies</i>	
	3A / Semester 6	
	32h Project	Project

**Keywords:** Quality management, project management, teamwork

**Prerequisites:** Project management methodology, quality approach and quality tools

**Objectives:**

Have students work in small groups (3-5 people) on case studies with a practical, mostly professional, scope.

Implement a quality approach

Using project management tools

This project allows the student, over a period of several months:

- To get involved in group work
- To discover the world of the company (contact, visit of companies, etc.)
- To use his knowledge and skills in a transversal way
- To implement methodologies adapted to the problem of the project
- To use his analytical and synthesis capacities, in particular in the writing of the report and during oral defence
- To deepen a topic or better know a sector of activity
- To meet specific objectives to each year during the curriculum

Each specific objective is in addition to the objectives of previous years.

**Programme:**

The project runs throughout the year (S5 and S6)

In the first year of the engineering cycle, the applied study project deals specifically with an issue related to quality, hygiene, safety or the environment.

During this project, the group should use the tools of quality management and project management in order to carry out its study. It is invited to implement a quality approach.

These projects lead students to propose ways of improvement, most of them organizational, in order to optimize the functioning of a service or the effectiveness of an action in one of the aforementioned fields.



Each group is accompanied by a university tutor and possibly by a professional tutor.

Topics are given by teachers.

The project leads to the writing of a report as well as an oral defence

**Bibliography:**

Specific to each topic

 GBS	<i>Internship abroad</i>	
	3A / Semester 6	
	Abroad internship – 13 weeks minimum	Internship

**Keywords:** internship, business situation, operational position

**Prerequisites:** Analysis of the PPPE and preparation for the internship

**Objectives:**

The objective of the worker's internship is to allow the student:

- to understand the global functioning of a company or an organization and its environment (social, structural, historical, hierarchical ...),
- to understand the concept of sector and career path,
- to discover the world of work, with real participation in the work of the company or the host organization.

It is important for a future engineer to live on the ground with operators in order to better understand their life in the company, the problems they encounter and how they solve them.

**Programme:**

- Observation of business life in all its aspects: operational and participating situation
- Pay particular attention to health and safety issues at the workplace as well as environmental aspects where appropriate.


**Bibliography:**

Specific to each topic

---

# Syllabus

## Specialty in Biological Engineering and Health systems



(GBS) 

### S7 (4<sup>th</sup> year)

---

Version May 2020  
Responsible : Sandrine Giraud

---

 GBS	<i>English</i>	
	4A / Semester 7 28h TD	

**Keywords:** Communication skills, Cross-cultural skills, Professional Environment

**Prerequisites:** Level B2 from the CEFR

**Objectives:**

- Validating TOEIC minimum score to graduate as an Engineer.
- Meeting the requirements of the CEFR (Common European Framework of Reference for Languages): oral and written comprehension, oral and written expression, interaction
- Cross-cultural skills: knowledge of international environment

A practice TOEIC test is organized at the beginning of term 7 to set up language proficiency groups for TOEIC Preparation.

**Programme:**

- Understanding the TOEIC test format and requirements.
- Practising oral and written communication skills.
- Reviewing and Strengthening English grammar skills.
- Regular practise of pronunciation and word stress.
- In company communication situations.
- Current political, economic and social issues.
- Oral proficiency practice.

**Evaluation:**



Continuous assessment (100%)

**Learning outcomes :**

- The student can speak about a technical issue related to his/her field of expertise.
- The student can infer and understand gist, purpose and details in a spoken document related to a general or technical topic.
- The student can infer and understand gist, purpose and details in a written document related to a general or technical topic.

The student can speak and write in a clear and fairly complex language



 GBS	<i>Foreign Languages: German or Spanish</i>	 UE 7-1 General skills
	4A / Semester 7	
	14h TD	

**Keywords:** Communication skills, Cross-cultural skills, Professional Environment

**Prerequisites:** Basic oral and written communication skills

**Objectives:**

- Meeting the requirements of the CEFR (Common European Framework of Reference for Languages): oral and written comprehension, oral and written expression, interaction
- Cross-cultural skills: knowledge of international environment

Organization of Language proficiency levels whenever it is possible.

The target for the advanced group is CEFR B2 or C1; A2 or B1 for the intermediate group.

A certification in German/Spanish is recommended for advanced students in final year.

**Programme:**

- Oral and written communication skills
- Communication skills in Companies
- Political, economic and social news

**Evaluation**

100% Continuous assessment



**Learning outcomes:**

Intermediate groups

- The student can speak for a few minutes on a topical issue or a topic of personal interest.
- The student can take part in a conversation on simple topics that can be related to his/her personal interests.

Advanced groups

- The student can read an article or listen to a programme in a standard language and comment on it.
- The student can write an abstract and a report in German/Spanish
- The student can make an oral presentation on professional topics
- The student can argue and justify his/her point of view fluently

 GBS	<b>Global responsibility and prevention of occupational risks</b>	 POLYTECH ANGERS	
	4A / Semester 7		UE 7-1
	12h TD		General skills

**Keywords:** occupational health and safety, occupational risks, ergonomic, occupational psychology, musculo skeltal disorder, psychosocial risks, single document

**Prerequisites:** Business organization, rules and regulation

**Objectives:**

This module is constructed on the base of the referential BES&ST «Bases Essentielles en Santé et Sécurité au Travail» formalised in 2005 (Inrs). It is intended to give to any future engineer essential skills in order to integrate occupational hygiene within all of his/her professional activities.

**Programme:** Tutorials

- Practice and study on concrete cases based on videos, photos and if possible role-playing, evaluation of working situations (human and technical)
- Calculation, analyses and interpretation of occupational hygiene indicators
- Analysis of the different dimensions of an occupational accident : causal tree method
- Identification and risks assessment : « unique document » construction and action plan

**Evaluation:**

100% Continuous assessment

**Learning outcomes:** Integration of occupational hygiene in its professional activity



- **Identify in any working organization the human, social, economic and legal issues of occupational hygiene**  
 Regulatory and normative context, responsibilities  
 Internal and external actors of occupational hygiene  
 Occupational hygiene indicators and sources of information
- **Integrate occupational hygiene in the management of its activities and projects**  
 Vocabulary and definitions - Identify hazardous situations  
 Take into account the human factor at work including physical, physiological, cognitive and psychological dimensions, and the working reality  
 Identify et assess risks: a priori and a posteriori  
 Ergonomics, tools and methods  
 « Unique document » for risks assessment: methods and issue  
 Risks prevention – Prevention principles
- **Contribute to occupational hygiene management**  
 Occupational hygiene management and integrated management system, management commitment  
 Safety culture - Reflection on Lean Management: which issue for health at work?

**Bibliography :**

Sources d'information en santé et sécurité au travail, L. Laborde, B. Berlioz, M. Ferreira, *Techniques de l'ingénieur, collection Sante et sécurité au poste de travail, article se3950*, octobre 2008.

- Le guide de la sécurité au travail - Les outils du responsable, B. Péribère, *Ed. AFNOR*, 218 p., 2013.

- [www.inrs.fr](http://www.inrs.fr); [www.anact.fr](http://www.anact.fr); [www.travail-et-securite.fr](http://www.travail-et-securite.fr)

 GBS	<b>Communication</b>		
	4A / Semester 7		UE 7-1
	20h TP		General skills

**Keywords:** Professional project, curriculum vitae, cover letter, meeting animation

**Prerequisites:** French language written and spoken

**Objectives:**



- Preparing for job search
- Meeting and group animation

**Evaluation:**

100% Continuous assessment (50% oral checks and 50% written tests)

**Bibliography:**

- L. Bellenger, *Etre constructif dans les négociations et les discussions*, Entreprise Moderne d'Édition, 1984.
- V. Billaudeau, *Le recrutement : quelles pratiques actuelles ?*, [Julhiet Editions](#), 2012.
- M.J Chalvin, *Prévenir conflit et violence*, Paris, Nathan, 1996.
- S. Milgram, *Soumission à l'autorité*, Calman Lévy, 1974.
- R. Mucchielli, *La conduite des réunions: Les fondamentaux du travail en groupe*, ESF éditeur, réédité, janvier 2016.
- P. Morin, *Organisation et motivations*, les éditions d'organisation, 1989.
- P. Oléron, *L'argumentation*, Presses universitaires de France, 1987.
- [C.Papetti](#), [B. Dogor Di Nuzzo](#), *Un CV réussi !*, Ellipses, 2016.
- [D. Pérez](#), *Le guide du CV et de la lettre de motivation*, Solar, 2014.
- W. Ury, *Négocier avec des gens difficiles*, Paris, Le Seuil, 1990.

 GBS	<i>Sport or scholastic sponsorship</i>	
	4A / Semester 7	
	12h TD	General Skill

**Keywords :**

Teamwork, self-confidence, stress management

**Prerequisites :**

None

**Objectives :**

Physical and sports education courses help train future engineers, promote their physical and mental balance, facilitate their integration, strengthen the team spirit and the dynamics of the school. Being able to work as a team, communicate, build relationships of trust, be healthy and resist stress are qualities that are required of future engineers.

The proposed sports activities involve new motor acquisitions, individual and collective strategies, and an adaptation to the effort. These elements contribute to development and are additional assets for their training.

Our missions are to participate in the training of future engineers, to promote the physical and psychic balance of the students, to facilitate the integration of the students of the school, to strengthen the team spirit.



Instead of sport, students who wish to do so can invest in scientific mediation or digital creation programmes in partnership with other schools or universities.

**Programme :**

These objectives will be developed by practice of collective and individual sports

**Bibliography :**

Communicated by teachers

 GBS	<i>Statistics and Statistical process control</i>	 UE 7-2 Engineer Training
	4A / Semester 7	
	10h40 CM / 13h20 TD	

**Keyword:** Statistics, Quality diagnosis, continuous improvement, SPC tools, control charts

**Prerequisites:** Statistical tools

**Objectives :**

- To know statistical tools dedicated to biology
- To know SPC basics and tools and measure technical and human aspects
- To use SPC as a tool to monitor the performance of a process and improve quality

**Programme:**

- **Statistics dedicated to biologu**
- **SCP**

**Introduction**

**Organisation**

Methods, Process selection, product, variable data

Measure the performance of a process : Supply chain capabilities

**Monitoring and management of industrial process**

Control charts



Self-control approach

**Evaluation:**

100% Continuous assessment

**Bibliography :**

PILLET Maurice, *Appliquer la maîtrise statistique des processus MSP/SPC*, Editions d'Organisation 2005

 GBS	<b>Conditionning and packaging</b>		
	4A / Semester 7		UE 7-2
	10h40 CM / 9h20 TD		Engineer training

**Keywords:** conditionning, packaging, regulation, sustainable development, packaging conception

**Prerequisites:** Basic notions on chemistry and biology, on conservation and conditioning, basic notions on design, innovation and creativity techniques

**Objectives :**

- To be able to define all the functions expected for a product packaging
- To be able to propose solutions to improve packaging

**Programme:**

- **Packaging: functions and design**

Functions of packaging and consumer expectations regarding the packaging

Specifications of a packaging

- **Packaging / product compatibility**

The different types of exchanges and the associated risks. Regulatory aspects

Tests and measurements

- **Technological aspects of packaging**

The different packaging solutions and materials (plastics, paper, cardboard, glass, metals, other)

Presentation of the various packaging processes

- **Packaging and environment**

Clean packaging: how? Regulatory aspects



**Evaluation:**

100% Continuous assessment

**Bibliography:**

POTHET Jean-Paul, *Emballage et conditionnement. Marketing. Techniques. Mise en œuvre. Qualité. Réglementation*, Paris, Dunod, collection Les Référentiels, 2004

Publications du Conseil National de l'Emballage [www.conseil-emballage.org](http://www.conseil-emballage.org)

 GBS	<b><i>R&amp;D, production</i></b>		
	4A / Semester 7		UE 7-2
	20h CM / 12h TD / 18h40 TP		Engineer training

**Keywords:** Bioproduction, Bioreactor, industrial transposition, production

**Prerequisites:** None

**Objectives:**

- To know the various production systems (algae, plants, insect and mammalian cells)
- To be able to conduct fertilizer bioprocesses
- To be able to understand the problems inherent in scale changes and industrial transposition

**Programme:**

Production in bioreactors

Management of fermentation parameters

Types of bioreactors

Sterility

Biomass production

Production of recombinant proteins in different production systems (algae, plants, insect cells and mammalian cells)

*Practical course :*



Production of recombinant proteins in prokaryotes and eukaryotes cells and analysis of these productions by immunotechnologies

**Evaluation:**

100% Continuous assessment

**Bibliography:**

BioTechnologies, BioProduction, BioMédicaments : Eric Levacher, Institut des Métiers et des Technologies, 2011

 GBS	<i>Processing - Formulation</i>	 <b>POLYTECH</b> ANGERS	
	4A / Semester 7		UE 7-2
	13h20 CM / 13h20 TD / 4h TP		Engineer training

**Keywords:** Galenic formulation, cosmetic formulation, food technology, flow chart analysis

**Prerequisites:** Preservation and stabilisation, Extraction-separation, Controls

**Objectives:**

- Basic skills on physicochemical in order to understand general rules of formulation
- Understanding the different galenic forms such as liquids, solids, semi-solids and new formulations, which can be developed in different applications
- Be able to define a strategy of formulation, based on the ingredient physicochemical properties and the aim in term of product development
- Integrated approach of the different health product sectors: be able to combine different skills related to product quality control.
- Visit several industrial plants and meet engineers and professionals in different fields of health products

**Programme:**

Lectures:

Galenic formulation and methods of control of health products (Anne-Marie Leray Richomme et Frank Boury)

Tutorials and practical works :

Visit of food, cosmetic and pharmaceutical plants

- Preliminary work for information search on products and process
- Active visits of plants with professionals concerning various aspects
- Analysis within the group to prepare a report and an oral presentation in order to emphasise some key points.



**Evaluation:**

100% Continuous assessment

**Bibliography:**

Supplied by the teachers



 GBS	<b><i>Conception and Innovation</i></b>		
	4A / Semester 7		UE 7-2
	10h40 CM / 6h40 TD / 2h40 TP		Engineer training

**Keywords:** Conception, innovation processus, Creativity tools, business, eco-conception et suitable development

**Prerequisites:** None

**Objectives:**

- To know and understand creativity process and design of innovative products and services.
- To know the main approaches and the implementation of the engineering tools (analysis of the value, functional analysis, method TRIZ).
- To know the basics of eco-design and sustainable development

**Programme:**

Design an innovative product or service: main stages

Principles and techniques of creativity, positioning of creativity in design / innovation

Creativity tools: Brainstorming, crushing ...

Group animation in creativity

Scenario using case studies, role-playing

The problem of innovation in design

Innovation Methodology TRIZ



Ecodesign and sustainable development

**Evaluation:**

100% Continuous assessment

**Bibliography:**

Supplied by the teachers

 GBS	<i>Flow management</i>		
	4A / Semester 7		UE 7-2
	10h40 CM / 10h40 TP		Engineer training

**Keywords:** logistic, production flow, inventory management, value chain, production management

**Prerequisites:** Knowledge of the company (organization, main functions), main notions of production management, project management (project scheduling, control of costs and deadlines, etc.)

**Objectives:**

Awareness and basic notions on management of logistical flow

- To have notions on the fundamental concepts of management of industrial logistics flows
- To imagine these concepts in different contexts, industrial and sanitary

**Programme:**

Basic notions and issues that lead companies to manage their flows

Organization of logistical flows, financials issues.

Knowledge and application on inventory management



The flow management in various sectors and processes

**Evaluation:**

100% Continuous assessment

**Bibliography:**

Supplied by the teacher

 GBS	<i>Specific module: Interpersonal communication</i>	
	4A / Semester 7	UE 7-3
	13h20 TD / 6h40 TP	Management course

**Keywords:** Interpersonal communication, group communication, written and visual communication, oral communication, expression and behavior

**Prerequisites:** Communication tools, communication methodologies

**Objectives:**

- To Manage the relationship to the Other, to the body, speaking out and listening. To understand basics and issues of an effective communication
- Take a step back regarding his personal attitude
- To adapt to his interlocutor and his communication profile

**Programme:**

- **Interpersonal communication**

Basics of interpersonal communication

Sense-making through communication means and standards (registers of language, verbal and non-verbal signs, standards and rituals)

Sense-making through the actors identity, contexts, influences

Behavior and place in communication: applications and training

- **Group communication**

Role of facilitator: Objectives, methods, group management

**Evaluation :**



None

**Bibliography :**

Méthodes de communication écrite et orale – DUNOD, 4ème édition 2013- *Michelle*

*Fayet, Jean- Denis Commeignes*

Theories et pratiques de la communication\_ L'HARAMATAN- 2011- Patrice Mbianda, Pierre Mouandjo Lewis

 GBS	<i>Human resources management</i>	 UE 7-3 Management course
	4A / Semester 7	
	5h20 CM / 9h20 TD	

**Keywords:** Mobilization of human resources, qualification, jobs, skills, post, GPEC, social assessment, training

**Prerequisites:** Knowledge of company, organizational management

### Objectifs

Awareness on the issues and missions of HR function in companies.

- To know the main issues associated with the mobilization of human resources
- To understand the evolution of the analysis of human resources in a company
- To evaluate the human resources needs

### Programme:

#### The human resources function

Emergence and development of the HR function

Objectives, challenges and missions of HRM

Organization of the HR function

#### Mission Overview

Acquisition of HR

Managing jobs and skills

Recruitment and integration

HR Stimulation

Salary

Safety, health and well-being at work

HR Development

Promotion and Career Management

Training and skills development



Information and communication, social dialogue

### Evaluation:

100% Continuous assessment

### Bibliography :

Supplied by teacher

 GBS	<b><i>Corporate strategy and decision support tools</i></b>		
	4A / Semester 7		UE 7-3
	12h CM / 10h40 TD		Management course

**Keywords:** strategic business management, environment, competitive advantage, strategic marketing

**Prerequisites:** knowledge of company, organizational management, economic and financial management

**Objectives:**

- To understand the basics of strategy implementation and control
- To learn how to create an innovative company
- To identify strategic areas of activity (DAS) and strategic segmentation criteria
- To perform external and internal analyses for companies (PESTEL, competitive forces analysis, SWOT, barriers to entry, MacKinsey, ADL, BCG matrices) and to evaluate the dynamic competition

**Programme:**

**Strategic business management**

Basics and main concepts of strategic business management

**External and internal analyses**

**Strategic tools**

PESTEL, Dynamic competition (PORTER), SWOT matrix, BCG matrix, MacKinsey matrix, Value chain (PORTER), CANVASdes projets

**Evaluation:**

100% Continuous assessment

**Bibliography:**

CHANAL Valérie (dir.), *Business Models dans l'innovation, pratiques et méthodes*, Presses Universitaires de Grenoble, 2011

GARRETTE Bernard, DUSSAUGE Pierre et alii. *Strategor*, 6<sup>ème</sup> édition, Dunod, 2013

JOHNSON Gerry, SCHOLLES Kevan et alii. *Stratégie*, 9<sup>ème</sup> édition, Pearson Education, 2011

KIM W. Chan, MAUBORGNE Renée, *Stratégie océan bleu : Comment créer de nouveaux espaces stratégiques*, 2<sup>ème</sup> édition Pearson Education, 2010



KOTLER Philip, KELLER Kevin, MANCEAU Delphine, *Marketing Management*, 15<sup>ème</sup> édition, Pearson Education, 2015

LENDREVIE Jacques, LEVY Julien, *Mercator*, 11<sup>ème</sup> édition, Dunod, 2014

OSTERWALDER Alexander, PIGNEUR Yves, *Business Model nouvelle génération : Un guide pour visionnaires, révolutionnaires et challengers*, Pearson, 2011

PORTER Michaël, « How Competitive Forces Shape Strategy », *Harvard Business Review*, mars-avril 1979

PORTER Michaël, « The Five Competitive Forces That Shape Strategy », *Harvard Business Review*, janvier 2008, p. 78-93

 GBS	<i>Risks assessment</i>	
	4A / Semester 7	
	22h40 CM / 9h20 TD	Management course

**Keywords:** Risks assessment, Health information system

**Prerequisites:** None

**Objectives:**

- To know the health information systems and be aware of the associated
- To be able to identify biological and chemical hazards

**Programme:**

**Risk assessment in health**

A priori tools, a posteriori tools, risks mapping

Prevention programmes in health care

**Biological and chemical hazards**

**Health Information System**

Presentation



Associated risks

**Evaluation:**

100% Continuous assessment

**Bibliography:**

Supplied by teachers

 GBS	<i>Audit and quality management</i>	 UE 7-3 Management course
	4A / Semester 7	
	18h40 CM / 12h00 TD	

**Keywords:** Audit, standard, non-compliance

**Prerequisites:** Quality courses (EI3)

**Objectives:**

- To interpret standard to prepare an internal audit
- To conduct quality audits

**Programme:**

**Audit and its fundamentals**

Definition and related concepts (action plan, non-compliance, indicators...)

Role of the auditor

Preparation of an audit

Audit visite (opening meeting, collect informations, ...)

Report (rédaction d'un compte-rendu,...)

**Audit in various sectors**

Audit and IFS/BRC standards, audit in industrie cosmetic companies, audit and certification

audit in clinical research,



*Practical lessons*

**Evaluation:**

100% Continuous assessment

**Bibliography:**

Supplied by teacher

 GBS	<i>Applied studies</i>		
	4A / Semester 7		UE 7-4
	40h Project		Projects

**Keywords:** Team working, Project management, Project

**Prerequisites:** Project management, quality courses

**Objectives :**

- To be able to analyse a problem and to propose innovative concepts and solutions related to business practices.
- To use project management tools on an actual project

**Programme:**



**Evaluation :**

Continuous assessment

**Bibliography :**

Related to each project



 GBS	<b><i>Professional and Personal Student Project (PPSP)</i></b>		
	4A / Semester 7		UE 7-4
	6h40h TP		Projects

**Keywords:** Professional and Personal Student Project

**Prerequisites:** PPSP EI3- professional experience

**Objectives:**

- To confirm their choice (choice in semester 7 of a training module that will reinforce the students in their choice of career)
- To take stock of his background, his skills, his knowledge and personal characteristics, his professional project and life project
- To validate and confront his choices with the socio-economic reality

**Programme:**

Identification of his skills

Precision his professional project

Anticipating his professional integration


**Evaluation:**

100% Continuous assessment

---

# Syllabus

## Specialty in Biological Engineering and Health systems



(GBS) 

### S8 (4<sup>th</sup> year)

---

Version May 2020  
Responsible : Sandrine Giraud

---

 <b>GBS</b>	<i>English</i>	
	4A / Semester 8 24h TD	

**Keywords:** Communication skills, Cross-cultural skills, Professional Environment

**Prerequisites:** Level B2 from the CEFR

**Objectives:**

- Validating TOEIC minimum score to graduate as an Engineer.
- Meeting the requirements of the CEFR (Common European Framework of Reference for Languages): oral and written comprehension, oral and written expression, interaction
- Cross-cultural skills: knowledge of international environment

Language proficiency level groups are reorganized according to the TOEIC test scores.

**Programme:**



- Practising oral and written communication skills.
- Strengthening grammar skills.
- Regular practise of pronunciation and word stress.
- Communication skills in companies.
- Political, economic and social news
- Presenting industrial projects.

**Evaluation:**

Continuous assessment (100%)

**Learning outcomes :**

- The student can speak about a technical issue related to his/her field of expertise.
- The student can infer and understand gist, purpose and details in a spoken document related to a general or technical topic.
- The student can infer and understand gist, purpose and details in a written document related to a general or technical topic.
- The student can speak and write in a clear and fairly complex language.

 GBS	<b><i>Foreign Languages: German or Spanish</i></b>	 UE 8-1 General skills
	4A / Semester 8	
	14h TD	

**Keywords:** Communication skills, Cross-cultural skills, Professional Environment

**Prerequisites:** Basic oral and written communication skills

**Objectives:**

- Meeting the requirements of the CEFR (Common European Framework of Reference for Languages): oral and written comprehension, oral and written expression, interaction
- Cross-cultural skills: knowledge of international environment

Organization of Language proficiency levels whenever it is possible.

The target for the advanced group is CEFR B2 or C1; A2 or B1 for the intermediate group.

A certification in German/Spanish is recommended for advanced students in final year.

**Programme:**

Oral and written communication skills  
 Communication skills in Companies  
 Political, economic and social news

**Evaluation:**

100% Continuous assessment



**Learning outcomes:**

Intermediate groups

- The student can speak for a few minutes on a topical issue or a topic of personal interest.
- The student can take part in a conversation on simple topics that can be related to his/her personal interests.

Advanced groups

- The student can read an article or listen to a programme in a standard language and comment on it.
- The student can write an abstract and a report in German/Spanish
- The student can make an oral presentation on professional topics
- The student can argue and justify his/her point of view fluently

 GBS	<b><i>Business Games</i></b>	
	4A / Semester 8	
	24h TD	General skills

**Keywords:** Challenges, Financial balance, Treasury, profitability, Teams, multidisciplinary

**Prerequisites:** Fundamentals in management, marketing, human resources, R&D, business strategy, inventory management, project management and corporate finance.

**Objectives:**

In the continuity of the financial analysis course, develop an understanding of the operational and financial management of an international group in a competitive environment that is constantly evolving through the practice of a serious game.

**Evaluation:**

100% Continuous assessment

Continuous monitoring via enterprise game challenges



The performance of participants is measured and compared by both operational and financial indicators, including net income, market shares, return on capital, earnings per share, capacity utilization rates and employee productivity.

The overall performance of the teams is measured by the return to shareholders, which consolidates all the key success factors into a synthetic indicator that can be used to compare the teams.

Oral presentation

**Sources**

Cesim Global Challenges

 <b>GBS</b>	<b><i>Team Management and Project planning</i></b>		
	4A / Semester 8		UE 8-1
	4h CM / 24h TD		General skills

**Keywords:** Team management, Leadership, Project management, needs analysis, planning, project management and management, project closure and evaluation

**Prerequisites:** Knowledge of a company

### Objectives:

#### Team management

- Understand the challenges of «team management».
- Acquire the relational fundamentals within a team.
- Know and develop leadership skills.

#### Project planning

The objective of this part is to make students aware of the concepts and tools of project management through scenarios, ongoing exchanges with the teacher from the definition and framing of a project, its planning and management until the project is completed and evaluated.

At the end of this course, students will have a better knowledge for:

- Meet project deadlines
- Manage time, quality and resources effectively
- Achieve the objectives set
- Manage the human factor and the different categories of actors involved
- Facilitate teamwork through appropriate communication and common repositories
- Identify and take into account constraints and risks
- Measure the success of the project

### Programme:

#### Team management

- Leadership - Role of the manager - Mission- Objectives - Values.
- Human and managerial skills of the manager - Styles and types of authority
- Motivation - Assertiveness.
- Conflict management.

#### Project planning

- **Needs analysis and project launch**

Tools : QQQCCP, Brainstorming, Ishikawa diagram, SWOT, project mapping, SMART objectives...

- **Build and Plan**

Tools: WBS, OBS, RACI, planning, decision matrix, backplanning, Gantt, Pert, Eisenhower matrix, risk matrix

- **Driving and Piloting**

Tools : dashboards, decision matrix, mind mapping, PDCA

- **Close and evaluate**

Tools: closing report (post mortem), Deming wheel



### Examination :

100% Continuous assessment  
situational assessments

### Bibliography :

« Le guide du manager d'équipe » - Jean Louis VIARGUES - Ed. d'Organisation - 2001

« Encadrer et motiver une équipe » - Arthur PELL - Ed. les Echos - 2000  
« Autodiagnostic des styles de management » - Dominique CHALVIN - Ed. ESF-EME -1990  
« Management situationnel » - Dominique TISSIER - Ed. INSEP - 2011  
« Motiver ses collaborateurs » - Anne BRUCE, James S.PEPITONE - Ed. Maxima - 2002  
« La dynamique des équipes » - Olivier DEVILLARD - Ed. d'Organisation - 2000  
« Les responsables porteurs de sens » - Vincent LEENHARDT - Ed. INSEP - 1992  
« Le kit du manager opérationnel » - Pierre THEPAUT - Ed. d'Organisation - 1998  
« Le manager est un psy » - Eric ALBERT, Jean Luc EMERY - Ed. d'Organisation - 1998  
« Comment manager son équipe » - Denis RIBIERRE - Ed. Masson - 2002  
« Etre leader » - François LAVOIE - Ed. SKF -2004  
L'essentiel de la gestion de projet – Aim, Roger (Gualino 2016

 GBS	<i>Sport or scholastic sponsorship</i>	
	4A / Semester 8	
	12h TD	General Skill

**Keywords :**

Teamwork, self-confidence, stress management

**Prerequisites :**

None

**Objectives :**

Physical and sports education courses help train future engineers, promote their physical and mental balance, facilitate their integration, strengthen the team spirit and the dynamics of the school. Being able to work as a team, communicate, build relationships of trust, be healthy and resist stress are qualities that are required of future engineers.

The proposed sports activities involve new motor acquisitions, individual and collective strategies, and an adaptation to the effort. These elements contribute to development and are additional assets for their training.

Our missions are to participate in the training of future engineers, to promote the physical and psychic balance of the students, to facilitate the integration of the students of the school, to strengthen the team spirit.

Instead of sport, students who wish to do so can invest in scientific mediation or digital creation programmes in partnership with other schools or universities.



**Programme :**

These objectives will be developed by practice of collective and individual sports

**Bibliography :**

Communicated by teachers



 GBS	<i>Specific module: Contract Law</i>	
	4A / Semester 8	
	10h40 CM / 6h40 TD	Engineer training

**Keywords:** work contracts, evidence, effects, European law

**Prerequisites:** None

**Objectives:**

- To introduce the main principles of contract law with a comparative perspective between French and European law.
- Highlight the issues associated with the European framework and the implications in terms of French contract law

**Programme:**

Work Contract :Definition, Classification

Perform a work contract

Evidence of the contract

Contractual clauses

Effects of a work contract

Effets généraux, Responsabilité contractuelle, Particularisme du contrat synallagmatique

European contract law

**Evaluation:**

100% Continuous assessment

**Bibliography :**

CABRILLAC Rémy, *Droit européen comparé des contrats*, Lextenso, 2012

COLLECTIF, *Droit de l'entreprise*, (remis à jour chaque année) Lamy,

HAUSER Jean, *Les contrats*, Que sais-je ? n°1677, Collection Que sais-je ?, PU F, 1992 (1<sup>ère</sup> édition)



HESS-FALLON B, SIMON A-M, *Droit Civil*, 23<sup>ème</sup> édition, Aide Mémoire Sirey, 2013

PRIETO Catherine (dir.) *Regards croisés sur les principes du droit européen du contrat et sur le droit français*, Presses Universitaires d'Aix-Marseille, 2003

ROUHETTE Georges (dir. Pour la version française) *Principes du droit européen des contrats*, Société de législation comparée, 2003

VAREILLES-SOMMIERES P (dir.), *Le droit privé européen*, 2<sup>ème</sup> édition, Economica, 2013

WICKER Guillaume,(dir.) *Droit européen du contrat et droits du contrat en Europe – Quelles perspectives pour quel équilibre ?*, Lexis-Nexis, Collection Colloques et débats,2008

 GBS	<b>Marketing</b>	 UE 8-2 Engineer training
	4A / Semester 8	
	14h40 CM / 1h20 TD / 9h20 TP	

**Keywords:** strategic development, strategic marketing, operational marketing, mix marketing, commercial policy, segmentation, target, positioning, plan of marketing, customer relationship, market survey

**Prerequisites:** None

**Objectives:**

The course aims to sensitize students to the « marketing » spirit and its contemporary stakes, and to familiarize them with the approach of marketing including the study of marketing, both strategic and operational.

The course proposed will allow students :

- To understand the basic concepts of marketing,
- To understand the importance of the marketing for companies and consumers,
- To know how to integrate the marketing orientation of a company with its strategic, objectives and its organizational structure
- To be capable of developing a marketing plan.

**Programme :**

**Discovery of the marketing and knowledge of the market**

Definitions, history, marketing approach

Introduction to the concepts of marketing

The market (Levels of analysis of the market, couple market-product, the market and the consumers, the measure of the market, market survey)

**The strategic marketing**

External diagnosis

Internal diagnosis

Segmentation, product positioning and targeting

Marketing strategies

**The operational marketing (mix marketing)**

The product policy

The price policy

The communication policy

The distributive policy

**Evaluation :**

100% Continuous assessment

**Bibliography :**

DUBOIS Pierre-Louis, JOLIBERT Alain, *Le marketing, fondements et pratique*, 4<sup>ème</sup> édition, Economica, 2005



GARRETTE Bernard, DUSSAUGE Pierre et alii. *Strategor*, 6<sup>ème</sup> édition, Dunod, 2013

JOHNSON Gerry, SCHOLES Kevan et alii. *Stratégique*, 9<sup>ème</sup> édition, Pearson Education, 2011

KIM W. Chan, MAUBORGNE Renée, *Stratégie océan bleu : Comment créer de nouveaux espaces stratégiques*, 2<sup>ème</sup> édition Pearson Education, 2010

KOTLER Philip, KELLER Kevin, MANCEAU Delphine, *Marketing Management*, 14<sup>ème</sup> édition, Pearson Education, 2012

LENDREVIE Jacques, LEVY Julien, *Mercator*, 11<sup>ème</sup> édition, Dunod 2014

 <b>GBS</b>	<b><i>GMP, GLP, qualification and validation</i></b>	 <b>UE 8-2</b> <b>Engineer training</b>
	4A / Semester 8	
	10h40 CM / 9h20 TD	

**Keywords:** Good practices, Manufacturing process, regulatory requirements, compliance, qualification and validation

**Prerequisites:** Quality courses (EI3)

### Objectives

- To understand GMP and GLP-regulation requirements in Europe and in USA
- To understand the different levels of involvement in the organization of Good Practices: the role of the Study Director, the Management system, the Quality Assurance department...
- To be able to implement a quality system in compliance with the Good practices applied in the industries of the health products.
- To master the qualification and validation rules in the various sectors related to bioproducts (pharmaceutical industries, cosmetics, medical devices ...)

### Programme :

#### **GMP (Good manufacturing practices)**

GMP in manufacturing and quality assurance  
 Design, conception, qualification, validation, maintenance  
 Specific risks related to manufacturing activities  
 5M, traceability  
 Deviation, change, documentation

#### **GLP (Good Laboratories practices)**

GLP principles : definition, vocabulary  
 GLP and quality assurance  
 Role and responsibilities  
 GLP studies : « short term », « multi-site », « in vitro »  
 Inspection / inspection report  
 documentation

#### **Qualification and validation**



Qualification and validation : process qualifications, systems and equipment qualifications, personal qualification, industrial validation, process validation, IT validation...  
 Regulatory requirements  
 Validation Master Plan  
 Performance of validation and validation protocol  
 Risk Analysis  
 DQ, IQ, OQ, PQ and traceability  
 Change Management

### **Evaluation :**

100% Continuous assessment

### **Bibliography :**

GLP, Edition OCDE 2006.  
 GMP

 GBS	<i>Automated systems</i>		
	4A / Semester 8		UE 8-2
	4h CM / 2h40 TD / 7h TP		Engineer training

**Keywords:** Production tools, Automatism, Quality management

**Prerequisites:** None

**Objectives :**

- To perform and apply technical notions (mechanics, automatism, electricity)
- To be able to perform a functional analysis of an automated production system
- To know how to carry out a quality diagnosis on a production chain
- To be able to discuss with operators and propose feasible technical solutions

**Programme:**

**Technological bases :**

Electricity, Mecanic, Automatism

**Practical courses (Performed at Lycée Chevrollier):**



- Packaging workshop:
- Maintenance workshop

**Evaluation :**

100% Continuous assessment

**Bibliography :**

Supplied by teachers

 GBS	<i>Water and Environment</i>		
	4A / Semester 8		UE 8-2
	12h CM / 12h TD		Engineer training

**Keywords:** Energy, industrial water, purification, pollutions

**Prerequisites:** basics in physics, chemistry and biology

**Objectives:**

To understand the modes of energy supply and the problems of water management in a company. Ecological approach to pollution

**Programme:**

**Energy supply for companies**

**Industrial Hydrology**

Affluent

Uses: industrial hot water, cooling water, etc.

Industrial effluents and their treatments

Recycling

**Pollution of water**

**Cycles of nitrogen, phosphorus, carbon**



**Pure water: methods of obtaining, monitoring**

**Evaluation:**

100% Continuous assessment

**Bibliography:**

Supplied by teachers

 GBS	<i>Health environments and associated risks</i>	 UE 8-3.1 PPSP training courses
	4A / Semester 8	
	20h CM / 29h20 TD	

**Keywords:** hygiene, safety, risk management, Health information systems

**Prerequisites:** Risks management (EI4-S7)

**Objectives :**

- To analyse problems overall related to occupational and environmental risks, hygiene and safety, in particular in the health and social medical sectors
- To understand specificities of health information systems and identify associated risks

**Programme:**

**Health risk management**

Main risks and Risk prevention in hospitals

Hospital hygiene

Sterilization

Legionella risk management

**Health information system and associated risks**

Managing health information system

Security management of health information system



Security techniques and cybercrime

**Evaluation :**

100% Continuous assessment

**Bibliography :**

Supplied by teachers

 GBS	<b><i>Built environments and associated risks</i></b>	 UE 8-3.1 PPSP training courses
	4A / Semester 8	
	25h20 CM / 6h40 TD / 8h TP	

**Keywords:** Bulding, construction

**Prerequisites:** None

**Objectives:**

- To know and identify the actors, the context and the issues of the construction sector
- To know regulations for a construction project (accessibility, thermal of the building, airtightness ...)
- To be able to identify various risks in built environments

**Programme:**



Buiding and Health  
 Lead and emerging risks  
 Noise  
 Indoor air  
 Radon  
 Abestos : risks and client responsibility  
 High Environmental Quality  
 Accessibility and security of persons  
 Legionellosis  
 Technological risks

**Evaluation:**

100% Continuous assessment

**Bibliography:**

Supplied by teachers.

 GBS	<b>Biotechnology engineering</b>	 UE 8-3.2 PPSP training courses
	4A / Semester 8	
	26h40 CM / 9h20 TD / 4h TP	

**Keywords:** transcriptomic, proteomic, metabolomic, Mass spectrometry, Chip (DNA or protein), biomarkers

**Prerequisites:** Bases of mass spectrometry, Biochemistry (Nucleic acid and protein structure)

**Objectives :**

The aim is to provide a global view of complex problems by addressing large-scale techniques from the "omic" era: from transcriptomics to metabolomics

**Programme:**

- Large-scale or "omic" analyses and their inter-relationship.
- Data processing and data analysis
- study of the variation of gene expression: transcriptomics and DNA chips
- Mass spectrometry and proteomics
- Protein chips: Principle, development and applications
- Metabolomics

*Practical courses :*

Platform visit: Protein chips and Surface plasmon resonance

Use of data analysis software for proteomics

**Evaluation:**

100% Continuous assessment

**Bibliography:**



Interplay of transcriptomics and proteomics, de P. S. Hegde, I. R. White et X. Debouck, Curr. Opin. Biotech, 2003, 14(1) : 647-651.

Operomics : molecular analysis of tissue from DNA to RNA to protein, de S. M. Hanash, Clin Chem Lab Med., 2000, 38(3) : 805-813.

Transcriptomics, proteomics and interactomics : unique approach to track the insights of bioremediation, de O. V. Singh et N. S. Nagaraj, Brief Funct Genomic, Proteomic, 2006, 4(4) : 355-362.

DNA microarrays, de F. F. Bier, M. von Nickisch-Rosenegk, E. Ehrentreich-Förster, E. Reiss, J. Henkel, R. Strhlow et D. Andersen., Mass spectrometry-based proteomics : basic principles and emerging technologies and directions, de S. K. Van Riper, E. P. de Jong, J. V. Carlis et T. J. Griffin, Adv Exp Med Biol, 2013



 GBS	<i>Process engineering</i>	 UE 8-3.2 PPSP training courses
	4A / Semester 8	
	18h40 CM / 18h40 TD / 16h TP	

**Keywords:** Biochemistry and Food Sciences, Process engineering, Formulation of health products

**Prerequisites:** Processing-formulation, Preservation, Controles, Automated systems

**Objectives:**

- To understand the role of ingredients and additives in food formulation.
- To understand beneficial or detrimental interactions or chemical reactions occurring in food products.
- To understand interactions and beneficial or harmful chemical reactions which are involved in food
- To establish relationships between physico-chemical properties of constituents and their main sensory, technological and nutritional propoerties.
- To aquire some expertise on physico-chemical structure and stability of food products
- To put formulation process engineering process knowledge into practice

**Programme:**

Lectures and tutorials

- The food constituents
- Food ultrastructure
- Flavours and fragrances and coloring (
- Food formulation - case studies and practice
- Process engineering

Practical work :



- Formulation of Hygiene and cosmetics products
- Food formulation
- Process engineering

**Evaluation:**

100% Continuous assessment

**Bibliography:**

Supplied by teachers

 GBS	<i>Management of complex processes</i>	 UE 8-3.3 PPSP training courses
	4A / Semester 8	
	17h20 CM / 18h40 TD / 14h40 TP	

**Keywords:** Flow management, Supply chain and logistic, clinical research, data management, monitoring

**Prerequisites:** Flow management (S7 EI4)

**Objectives :**

- To be able to organize and support the logistics function
- To know how to optimize production and / or distribution logistics
- To be able to identify the actors of the clinical research and implement the monitoring
- To master the clinical research tools (TMF, BI, BP, data management)

**Programme:**

**Flow management tools**

Industrial and business plan, production plan

Cold chain, la marche en avant

Complexity of the supply chain and logistic

**Management of clinical studies**

Actors of the clinical reseach, role of a project manager

Informed consent

MEP visite, monitoring



Data management

**Evaluation:**

100% Continuous assessment

**Bibliography:**

Supplied by the teachers.

 GBS	<i>Quality management system</i>	 UE 8-3.3 PPSP training courses
	4A / Semester 8	
	21h20 CM / 18h40 TD / 2h40 TP	

**Keywords:** Quality management, continuous improvement, regulations in clinical research

**Prerequisites:** None

**Objectives :**

- To implement a process of continuous improvement
- To understand regulatory requirement for clinical trials
- To understand the specificities of private health institutions and to understand health cooperation

**Programme:**

**Quality management in industry**

Direction and quality management

Le lean management and RCA

**Regulatory environment for clinical trials**

regulations

Protection of persons Committee (PPC)

Risks management in clinical trials

**Quality management in healthcar facilities**

Health care system organization

Management of Hospitalization at home (HAH), health cooperation

User rights



Manage the restoration function and HACCP

**Evaluation:**

100% Continuous assessment

**Bibliography:**

Supplied by teachers.

 GBS	<i>Applied studies</i>		
	4A / Semester 8		UE 8-4
	40h project		Project

**Keywords:** Team working, Project management, Project

**Prerequisites:** Project management, quality courses

**Objectives:**

- To be able to analyse a problem and to propose innovative concepts and solutions related to business practices.
- To use project management tools on an actual project



**Programme:**

**Evaluation:**

100% Continuous assessment

**Bibliography:**

Related to each project

 GBS	<i>Training period</i>		
	4A / Semester 8		UE 8-5
	3-4 months		Training courses

**Keywords:** professional experience, training period

**Prerequisites:**

**Objectives:**

First experience as engineer in the speciality domain


**Evaluation:**

100% Continuous assessment

---

# Syllabus

## Specialty in Biological Engineering and Health systems



(GBS) 

### S9 (5<sup>th</sup> year)

---

Version May 2020  
Responsible : Jean-Michel Oger

---

 GBS	<i>English</i>	
	5A / Semester 9	
	16h TD	General Skill

**Keywords :**

Communication skills, Cross-cultural skills, Professional Environment

**Required :**

TOEIC validation

**Objectives :**

- Meeting the requirements of the CEFR (Common European Framework of Reference for Languages): oral and written comprehension, oral and written expression, interaction
- Cross-cultural skills: knowledge of international environment
- Good command of oral techniques

**Programme :**

- Team work skills
- Presenting techniques for the final industrial project presentation (focusing on pronunciation, fluency, idiomatic expressions, etc...)
- Job/internship interview training
- Abstract writing

**Evaluation :**



100% continuous assessment (Written and spoken)

**Learning outcomes :**

The student can carry out a job/internship interview.

The student can make a professional oral presentation on a long-term project (5<sup>th</sup> year industrial project)

The student can write a professional report, an abstract, a professional e-mail and a personal profile.

 GBS	<i>Foreign Languages : German or Spanish</i>		
	5A / Semester 9		UE 9-1
	16h TD		General Skill

**Keywords :**

Communication skills, Cross-cultural skills, Professional Environment, Certification

**Prerequisites :**

B1-B2 level on listening and comprehension skills

**Objectives :**

- Meeting the requirements of the CEFRL (Common European Framework of Reference for Languages): oral and written comprehension, oral and written expression, interaction
- Cross-cultural skills: knowledge of German-speaking countries
- Preparation to an external certification
- 

**Programme :**

Training placement tests  
 Professional writing (abstract, report, e-mail)  
 Advanced grammar review



**Evaluation :**

100% continuous assessment  
 Self assessment with placement tests

**Learning outcomes :**

Running meetings  
 Advanced grammar skills



 GBS	<i>Sport or scholastic sponsorship</i>	 POLYTECH ANGERS
	5A / Semester 9	
	16h TD	General Skill

**Keywords :**

Teamwork, self-confidence, stress management

**Prerequisites :**

None

**Objectives :**

Physical and sports education courses help train future engineers, promote their physical and mental balance, facilitate their integration, strengthen the team spirit and the dynamics of the school. Being able to work as a team, communicate, build relationships of trust, be healthy and resist stress are qualities that are required of future engineers.

The proposed sports activities involve new motor acquisitions, individual and collective strategies, and an adaptation to the effort. These elements contribute to development and are additional assets for their training.

Our missions are to participate in the training of future engineers, to promote the physical and psychic balance of the students, to facilitate the integration of the students of the school, to strengthen the team spirit.



Instead of sport, students who wish to do so can invest in scientific mediation or digital creation programmes in partnership with other schools or universities.

**Programme :**

These objectives will be developed by practice of collective and individual sports

**Bibliography :**

Communicated by teachers

 GBS	<i>Employability</i>	 UE 9-1 General Skills
	5A / Semestre 9	
	16h TD	

**Keywords :**

Job, employability, hiring, integration, professional watch

**Prerequisites :**

None

**Objectives :**

- Provide keys to facilitate the professional integration of students upon graduation
- Define your use profile
- Knowing how to value yourself

**Program :**

1. Prospective method

- . positioning of Polytech Angers students in terms of evolving trends
- . projections

2. The keys to integration into a team:

- . know yourself and have clear objectives to communicate
- . exchange of experiences on the fundamentals (codes, social life...)

3. Focus on skills

- . Evaluation of the individual skills of his speciality based on the expectations of the CTI
- . Convince in 3 minutes for an integration (professional or project)

4. Digital identity



- . Digital capsule to know everything
- . Audit of your online presence to be ranked at the top of the search list

**Examination :**

100% continuous assessment

**Bibliography :**

- [Stéphanie Assante](#), **Les 16 grands types de personnalité - Le MBTI**, Dangle Editions, 17 octobre 2012.
- [Christophe BLAZQUEZ](#), [Samir ZAMOUM](#), **Développez votre identité numérique**, GERESO ÉDITION, 2019.
- Axelle Larroumet, « **Quels talents !** », Ed. Diagonart, 2012.
- Isabelle Rouhan en collaboration avec Clara-Doïna Schmelck, **Les métiers du futur**, [First éditions](#), 2019.

 GBS	<i>Employment law</i>	 UE 9-1 General Skills
	5A / Semestre 9	
	8h CM, 8h TD	

**Keywords :**

Labour code, employment contract, Collective Agreements, justice

**Prerequisites :**

None

**Objectives :**

- Knowing labour law is essential; either you are worker or employer. Nobody can ignore it.
- Labour legislation is in constant discussion. It is therefore important to understand the legal, economic and social issues

**Programme :**

- Introduction to labor law
- Justice in labor law
- Labor Inspections
- Job offer and maintenance
- The employment contract (from the signature to the termination of the employment contract)
- The rights and duties of the parties (employee / employers)
- Union representatives
- Payroll and exam preparation
- The 2020 novelties

**Evaluation :**



100% continuous assessment  
 Table examination with practical case

**Learning outcomes :**

The student has understood the meaning of law and is able to read and understand a court decision

**Bibliography :**

- Code du travail , ed.Dalloz
- RAY Jean-Emmanuel, « Droit du travail, Droit vivant 2017 », Ed Liaisons, 25<sup>ème</sup> édition 2016

 GBS	<i>Project costs mastering</i>		
	5A / Semestre 9		UE 9-1
	4h CM, 12h TD		General Skills

**Keywords :** Market, investment, budget, cost

**Prerequisites :**

Financial analysis

**Objectives :**

Be able to calculate the financial profitability of an industrial project and to monitor and control the costs of this project.



**Program :**

- Part 1 : Analysis and diagnosis
  - external environment : the PESTLE model
  - industry : the PORTER strenghts
  - market : the SWOT and the success factors analysis
  - firm : the SBU and the BCG matrix
- Part 2 : Investment
  - fundamentals
  - actualization
    - NPV
    - IRR
- Part 3 : Budget and financing plan
  - budget
    - definition and utility
    - building
    - operations vs cash flow
  - financing plan
    - operational cash flows
    - funding
- Part 4 : Costs and profitability
  - full costs
  - partial costs
    - variable costs
    - fixed costs
  - break even

**Examination :** Continuous assessment (100%)

**Bibliography :**

- Stratégique – Gerry JOHNSON, Kevan SCHOLEs, Frédéric FRERY – Ed. PEARSON (10ème édition) – 2017
- Contrôle de gestion DCG 11 Manuel & applications – Ed. Dunod 2017
- Décision d’investissement (incertitude et information) – P. PIGET – Ed. Economica 2019
- Construire et défendre son budget – C. SELMER – Ed. Dunod 2014

 GBS	<i>Ethics</i>	
	5A / Semestre 9	
	16h TD	General Skills

**Keywords :**

Societal responsibility, environment, societal issues, company, professions, skills, ethics, quandary, values, training, engineer

**Prerequisites :**

None

**Objectives :**

- Integrating the impacts of corporate social responsibility internally and externally
- How to position yourself
- Knowing how to value yourself

**Program :**

**1. Corporate Social Responsibility - CSR = an imperative**

. CSR as a management tool in companies

. tools to involve employees and stakeholders in a CSR approach : CSR to make work more meaningful and innovative.

2. The IESF engineer's ethical charter

SPIE. the engineer in society

. the engineer and his skills

. the engineer and his job

. the engineer and his missions

. comparison with the ethical charter for engineers in Belgium

<https://www.fabi.be/l-ingenieur-charte>

+ an ethics workshop: placing groups of students in a dilemma (per spe + animation)

3. Ethics in everyday life

Launching of the actions of your choice: (Specifications + validation of the leads to be carried out)

Follow-up of the actions : (provide a mini specification for each action)

Report on actions : (organize a daily ethics forum where the teams present their work in the appropriate format according to the action and achievements)

A- . The citizen-engineer's commitment to society: carrying out an "honest engineer" project (organizing a blood donation, promoting artistic skills among children in difficulty, organizing an artistic and cultural week on the theme of "art and science", meeting sick children, running to collect doses of vaccine, etc.).

B- Being a creative scientist with an open mind and knowing how to question oneself: through the history of technology, the sociology of work and geopolitics, the student is led to weave links between his future profession as an engineer and the associated activities, considered in their historical, sociological and geopolitical context.

C- . To be a relevant, honest, tolerant and fair professional: zetetic workshop (art of rational doubt). The student is led to confront critical analysis in a concrete way, seeking to distinguish scientific content from pseudo-scientific content, to detect lies with commercial or

propaganda aims, or to prevent the intrusion into the scientific method of ideologies such as racism or creationism.

D- . Being an efficient, vigilant, far-sighted, rigorous and responsive leader: a driving force behind proposals for school and/or training



<https://www.innovation-pedagogique.fr/article245.html>

**Examination :**

100% continuous assessment

**Bibliography :**

NF ISO 26000 Novembre 2010, AFNOR.

 GBS	<i>Management and performance evaluation</i>	
	5A / Semestre 9	
	13h20 CM, 17h40 TD	Engineer training

**Keywords:**

Cost, performance, lean, piloting, evaluation.

**Prerequisites:**

Project costs mastering module (UE9-1)

**Objectives:**

The objective of this module is to provide the principles, tools and methods for monitoring and evaluating performance in health sectors and health product industries.

**Program:**



Cost of production and management,  
 Improved performance,  
 The tools of monitoring,  
 Lean and visual management  
 Driving health facility performance  
 Medico-economic evaluation in health

**Examination:**

Continuous assessment (100%)

**Bibliography:**

Given by teachers

 GBS	<b><i>Communication, crisis management, conflict management</i></b>	
	5A / Semestre 9	UE 9-2
	10h40 CM, 20h TD	Engineer training

**Keywords :**

Communication, crisis, interpersonal conflict

**Prerequisites :** Lessons from previous years related to management, communication, interpersonal relations...

**Objectives :**

- Acquire all the organizational methods, techniques and means that enable an organization to prepare itself and to face the occurrence of a crisis and then to learn the lessons of the event in order to improve the procedures and Structures in a forward-looking perspective.
- Knowing how to deal with interpersonal conflicts in a professional situation

**Program :**

Conflict management

- Conflicts in groups: definition, types of conflicts, sources, attitudes
- Conflict resolution
- Conflict prevention

Prevention and management of health crisis - study of various emergency plans

- Health crisis management
- RNBC Risk
- White Plan, Blue Plan
- Management of industrial crises

Internal and external communication during a crisis

- Internal communication
- External communication plans and strategies
- Relations with stakeholders



**Examination:**

100% Continuous assessment

**Bibliography:**

Given by teachers



 GBS	<i>Change management</i>	
	5A / Semestre 9	
	4h CM, 4h TD, 4h TP	Engineer training

**Keywords :**

Management and change management, planning, accompaniment, resistance

**Prerequisites :**

Lessons from previous years related to management, communication, interpersonal relations...

**Objectives :**

- Acquire all organizational methods, techniques and means that allow an organization to prepare for and cope with change
- Know how to pilot all the dimensions of this change, as manager or project manager
- Understand the stakes and importance of stakeholder involvement in the success of change

**Program :**



- Definition, qualification and importance of change in organizations
- Steps for Change
- Human and organizational aspects of change management
- Resistance to change
- Analysis and Case Studies

**Examination :**

100% Continuous assessment

**Bibliography :**

Given by teachers

 GBS	<i>Change management</i>	 UE 9-2 Engineer training
	5A / Semestre 9	
	8h CM, 1h20 TD, 2h40 TP	

**Keywords :**

Connected objects, health, habitat.

**Prerequisites :**

**Objectives :**

Acquire basic knowledge about connected objects and their applications in the areas of health and / or habitat.

**Program :**



- Market and use of connected objects,
- Function and technical components of the connected objects (sensors, networks, data processing ...)
- Industrial protection of connected objects
- Application of connected objects in health / habitat

**Examination :**

100% Continuous assessment

**Bibliography :**

Given by teachers

 GBS	<i>Legal and regulatory specificities in health</i>	 <b>POLYTECH</b> ANGERS
	5A / Semestre 9	UE 9-2
	26h40 CM, 20h TD, 4h TP	Engineer training

**Keywords :**

Regulations, healthcare, medical devices, health / building, budget, purchase

**Prerequisites :**

Lessons from previous years

**Objectives :**

Acquiring legal and regulatory specificities related to : the management of a health sector establishment or service; the production and distribution of medical devices; the health in the built environment

**Program :**



- Legal and Institutional Framework for Health
- Responsibility of health institutions and professionals
- Purchasing regulations in healthcare institutions
- Health Ethics
- Regulation of medical devices
- Medical device risk management
- Regulation in Health / Building
- Development of a drug
- Regulation of pharmaceutical products
- Analysis and case studies

**Examination :**

100% Continuous assessment

**Bibliography :**

Given by teachers

 <b>GBS</b>	<b>Module I : Health Products Quality Management and Regulatory Approach</b>	
	5A / Semestre 9	UE 9-3.1 (IIPS option) Deepening training
	9h20 CM, 22h TD	

**Keywords :**

Regulations standards, regulations, product development

**Prerequisites :**

Quality approach & methodology, quality tools  
 Legal and regulatory specifications in the health sector

**Objectives :**

Lead projects for developing new products abiding by the specific requirements set out in the health sector

**Program :**



- ✓ To analyse health-related reference documents that ensure the management of risks for consumers.
- ✓ To acquire knowledge of the tools used for quality management tools and risk analysis in terms of health products design.
- ✓ To have knowledge of specific regulations for different health sectors
  - food products
  - beauty products
  - dietary supplements
  - novel foods
  - herbs decree
- ✓ To know labelling rules (to understand and calculate products' nutritional values)

**Examination :**

Continuous assessment (100%)

**Bibliography :**

Given by teachers

 <b>GBS</b>	<b><i>Module II : R&amp;D and Innovation for health products</i></b>		
	5A / Semestre 9		UE 9-3.1 (IIPS option)
	4h CM, 49h TD, 45h TP		Deepening training

**Keywords :**

Innovation, Formulation, Physico-chemical characterization, Sensory analysis

**Prerequisites :**

Processing-Formulation, Process engineering, Control

**Objectives :**

- ✓ To understand the innovative formulation technologies and the rules of formulation applied to development of health products
- ✓ To understand the methodologies and techniques for sensory analysis, analytical and physico-chemical characterization
- ✓ To put the formulation technologies into practice

**Program :**

Lectures and tutorials:

- Formulation of solid dosage forms
- Microencapsulation
- Supercritical fluids technologies
- Microfluidic technologies and applications
- Characterization methods of dispersed systems: Scanning probe microscopy, Granulometric and surface potential analyses, stability and spectroscopy
- Interfacial tensiometry and rheology
- Statistical data processing techniques applied to R&D
- Business innovation

Practical work:



- Microencapsulation
- Spray Drying and Gelation
- Microemulsion
- Foam formulation

**Examination :**

Continuous assessment (100%)

**Bibliography :**

Given by teachers

 <b>GBS</b>	<b><i>Module III : Design and production of health products</i></b>	
	5A / Semestre 9	UE 9-3.1 (IIPS option) Deepening training
	5h20 CM, 18h40 TD, 26h40 TP	

**Keywords :**

Nutrition, Biochemistry, Food-Health, Dietary supplement, Immunology, Molecular biology, *In vitro* diagnostic

**Prerequisites:**

Bioproducts technologies, Hygiene and biological hazards, R&D production, Biotechnology engineering, Process engineering, Processing-Formulation, Health Products Quality Management and Regulatory Approach

**Objectives :**

From the scientific and technological knowledge previously acquired, to be able to mobilize them in order to manage an innovation project and the development of health product in accordance with applicable regulations

**Program :**

From a concrete problematic, students must:



- To analyze the objectives and the complexity of development project
- To identify scientific and technological barriers, and the associated regulations in the design phase of a product
- To propose plans for developments, improvements and innovation
- To design and manage an action plan
- To put the action plan into practice in order to check the technical feasibility
- To reflect upon the limits of the development project

**Examination :**

Continuous assessment (100%)

**Bibliography :**

Given by teachers

 <b>GBS</b>	<b>Module I : The risks in health</b>	
	5A / Semestre 9	
	16h CM, 18h40 TD, 26h40 TP	Deepening training

**Keywords :**

Sanitary risk, building, health product, chemical risk

**Prerequisites :**

Module8-3.1 4A GBS : environments of health, built environments and associated risks.

**Objectives :**

The student has to acquire the necessary knowledge regarding sanitary risks in buildings, in accommodation, in the establishment of health, and the risks connected to the products of health. He has to master the diverse categories of risks, the associated regulations and the state of the art of every tackled issue.

**Program :**



- Sanitary Risks in the building :
  - o Lead, asbestos, radon, air inside, noise, molds, wood,
  - o Sanitary Characteristics of building materials,
  - o Management of the unexplained collective syndromes,
  - o Soil remediations ...
- Risks bound(connected) to products / establishments of health:
  - o Management of chemical risks
  - o Risks in radiotherapy,
  - o Risks of pandemic,
  - o Management of radioactive waste

**Examination :** 100% Continuous assessment

**Bibliography :**

- Coeudevez, C. and Déoux, S. (2011). Bâtiments, santé, le tour des labels. 1st ed. Andorra: Medieco.
- Collignan, B. (2008). Le radon dans les bâtiments. 1st ed. Centre Scientifique et Technique du Bâtiment.
- Construire Sain - Guide à l'usage des maîtres d'ouvrage et maîtres d'oeuvre pour la construction la construction et la rénovation. (2013). 2nd ed. Ministère de l'Ecologie, du Développement Durable, de l'Energie.
- Déoux, S. (2010). Bâtir pour la santé des enfants. 1st ed. Andorra: Medieco.
- Déoux, S. and Déoux, P. (n.d.). Le guide de l'habitat sain. 1st ed. Andorra la Vella: Medieco.
- Gestion de la qualité de l'air intérieur - Établissements recevant du public. (2010). 1st ed. InVS, Ministère de la Santé.
- KERMAREC, F., HEYMAN, C. and DOR, F. (2017). Diagnostic et prise en charge des syndromes collectifs inexplicables. 1st ed. InVS.
- MARCHAND, C. and CARRILHO, H. (2015). Accompagnement de la surveillance obligatoire de la qualité de l'air intérieur dans les établissements d'enseignement, d'accueil de la petite enfance et d'accueil de loisirs. 1st ed. INERIS.
- Moisissures dans votre logement ?. (2015). 1st ed. CSTB.
- Prévention du risque amiante dans la gestion du bâtiment. (2012). 1st ed. Ministère de l'Economie, des Finances et de l'Industrie.

Schrivier-Mazzuoli, L. (2017). La pollution de l'air intérieur. 1st ed. Dunod.

 GBS	<b>Module II : Statutory aspects and audits</b>		
	5A / Semestre 9		UE 9-3.2 (GRSS option)
	12h CM, 32h TD, 8h TP		Deepening training

**Keywords :**

Audit, regulations, reference table, ISO, methodology

**Prerequisites :**

Quality approach, tools quality, common-core syllabus on the audit.

**Objectives :**

At the end of the module II, the student must have understood the diverse stages and the necessary methodology to lead an audit. He must be capable of realizing an audit by himself: determination of the subject, the construction of the railing of audit, animation of the diverse meetings, the document retrieval, the search for proof, analysis of the results, the construction of the audit report, the writing of the conclusions.

**Program :**

- Statutory Aspects, requirements of reference tables SSI health.
- Methodology of analysis of the risks in IS security.
- Normalize ISO, risk management.
- Audit: principles, objectives, action plan. Concrete examples with applied cases.
- Analysis of practices



**Examination :**

100% Continuous assessment

**Bibliography :**

Given by teachers



 <b>GBS</b>	<b>Module III : Integrated risk management</b>	
	5A / Semestre 9	
	20h CM, 40h TD, 6h40 TP	Deepening training

**Keywords :**

Risk management, project management, management system, safety, pharmaceutical industry, products of health, human factor

**Prerequisites :**

Common-core syllabus 4A / 5A GBS on the risk management and the quality / quality management.

**Objectives :**

The student has to understand the stakes and the methods of the risk management in the diverse approached sectors: information system, establishments of health, industry of the products of health. He has to master the concepts and be capable of applying the current proposed tools. He has to be up to date statutory evolutions and recent currents of thought in the domain.

**Program :**



- Project management of health information system and risk management, information security,
- Management of the risks in establishment of health,
- Methodology of risk management a priori, a posteriori
- Human factors,
- Crisis management,
- Sanitary Risks and management, indicators,
- Risks in pharmaceutical industry, in food-processing industry.

**Examination :**

100% Continuous assessment

**Bibliography :**

- Manuel of certification of the establishments of health V2010, in June, 2009, Direction(Management) of the accreditation Orders National of Accreditation and Evaluation in Health, High Authority of Health.
  - Manuel of certification of the establishments of health V2010, in January, 2014, Direction(Management) of the accreditation Orders National of Accreditation and Evaluation in Health, High Authority of Health.
  - David AUTISSIER Isabelle VANDAN GEON-DERUMEZ Alain VAS - Change management: key concepts 50 years of practices stemming from works of the founding authors, published(edited) DUNOD, on 2014
  - Martinez, Fabien. The general principles of the quality. ADSP, in June, 2011
  - White, Didier. Health and social, the ISO 9001 in your reach(impact). Afnor Edition, 2008, 304p.
  - Cattan, Michel. Guides of the processes, let us pass in the practice. Afnor Edition, on 2013
  - Gillet Goinard, Florence. The big book of the quality controller. EYROLLES, on 2011, 486p.
  - Duck, Frédéric. Quality management. LEXTENSO edition, on 2009, 304p.
- Roux-Dufort, Christophe. Manage and decide in crisis situation - 2nd edition: tools of diagnosis, prevention and decision. 2nd éd. Paris: Dunod, on 2003.

 GBS	<b>Module I : Coordination of Complex Health Processes</b>	
	5A / Semestre 9	UE 9-3.3 (MPCS option)
	20h CM, 26h40 TD, 17h20 TP	Deepening training

**Keywords :**

Bio-products industry, clinical trials, health sectors

Management, logistics and flow management, specificities of clinical trials

**Prerequisites :**

Module 8-3.3 4A GBS: Management of complex processes and quality management system

**Objectives :**

In the different sectors of application,

- coordinating and securing processes
- use the piloting tools wisely
- Managing and coordinating the actors involved

**Program :**

Process control in industry and health sectors

Study of support processes (payroll, billing, outsourcing ...)

Transversal management

Tools (5S ...)

Clinical research tools

Project management in clinical research

Vigilances

Tools (imaging, organization of the URC ... ..)



Applications

**Examination :**

100% Continuous assessment

**Bibliography :**

Given by teachers

 <b>GBS</b>	<b>Module II : Global management of complex health processes</b>	
	5A / Semestre 9	UE 9-3.3 (MPCS option)
	18h40 CM, 40h TD, 4h TP	Deepening training

**Keywords :**

Bio-products industry, clinical trials, health sectors

Management of production, management and management of human resources, management of clinical research

**Prerequisites :**

Module 8-3.3 4A GBS: Management of complex processes and quality management system

**Objectives :**

In the different sectors of application:

- driving performance
- mastering production processes
- control the costs

**Program :**

The management of continuous improvement in industry

Performance suppliers, after-sales service, production management tools (CMMS, Just in time, SMED, Kanban ...)

Clinical research tools

Statistics, Epidata, data management

Pharmacovigilance

Regulatory aspects

Logistical and managerial aspects in clinical trials

Applications

Steering health structures

Governance and strategic management

Financing arrangements



Management and Human Resources Management

**Examination :**

100% Continuous assessment

**Bibliography :**

Given by teachers

 GBS	<b>Module III : Design, evaluation and optimization of complex health processes</b>	
	5A / Semestre 9	UE 9-3.3 (MPCS option)
	17h20 CM, 36h TD, 4h TP	Deepening training

**Keywords :**

Bio-products industry, clinical trials, health sectors

Lean, performance, management, management tools, clinical research tools

**Prerequisites :**

Module 8-3.3 4A GBS: Management of complex processes and quality management system

**Objectives :**

In the different sectors of application:

- design and master the tools to make them efficient
- analyse and improve professional practices

**Program :**

Lean and Performance

Visual Management

Healthy Lean

Measuring Performance

Practical cases (6 sigma, TRS calculations ...)

Tools and skills of the manager

Reporting, dashboards

Leadership, Values, and Responsibilities

Analysis of practices

Environmental adaptations and continuous improvement

Clinical research tools

Pharmacodynamics, pharmacokinetics, pharmacogenetics

Over cost grids

Medical devices



Applications

**Examination:**

100% Continuous assessment

**Bibliography:**

Given by teachers

 <b>GBS</b>	<i>Project</i>		
	5A / Semestre 9		UE 9-4
	100h		Project

**Keywords :**

Team working, Project management, Project

**Required :**

Project management, quality courses

**Objectives :**

Have students work in small groups (3 to 6 people) on case studies proposed by professionals in connection with the chosen course of study.

**Programme :**

The project runs over the entire semester 9 and is a kind of thread in the last year of engineering school.

This project is thus an opportunity for the student to deepen knowledge of the sector, the sector or the field related to the subject.

The project must be innovative. The goal is to go through all the stages of conception and realization of a product or a service, from the idea to the turnkey project.

The subjects most often concern the development of a new product or the creation, evaluation or improvement of an action, service or service structure. In both cases, students are encouraged to consider economic and regulatory constraints.

The project leads to the writing of a report as well as an oral defense

**Evaluation :**

Project report and oral defense


**Bibliography :**

Related to each project

---

# Syllabus

## Specialty in Biological Engineering and Health systems



(GBS) 

### S10 (5<sup>th</sup> year)

---

Version May 2020  
Responsible : Jean-Michel Oger

---

 GBS	<i>Internship</i>		
	5A / Semestre 10		UE 10-1
	5-6 month		Intership

**Keywords :**

Occupational integration

**Prerequisite :**

All lessons from semesters S5 to S9

**Objectives :**

- Original production in relation to the expectations of the company and more broadly the expectations of the profession
- Occupational integration

**Program :**

Internship in company, laboratory or nursery of 5 months minimum or 4 months for research internship

**Evaluation :**

- Monthly reports, visits by a referent teacher
- Report, oral defense, evaluation of the training supervisor